

Melcor Developments announces second quarter results, declares quarterly dividend of \$0.13

Edmonton, Alberta | August 9, 2017

Melcor Developments Ltd. (TSX: MRD), an Alberta-based real estate development and asset management company, today reported results for the quarter ended June 30, 2017. Revenue was \$46.96 million in the quarter, up 12% over Q2-2016. Revenue for the first half of the year was \$85.52 million, up 18%.

Revenue growth was driven by a significant increase in sales in the Community Development division, with divisional revenue up 42% compared to Q2-2016. All other operating divisions achieved stable results in both the quarter and year to date periods.

Net income for the quarter was \$3.93 million or \$0.12 per share (basic), up 121% over Q2-2016. Melcor reported a year to date net loss of \$5.08 million or \$0.15 per share loss (basic) compared to net loss of \$5.94 million or \$0.18 per share loss (basic) in the same period of 2016. The net loss is significantly impacted by the \$12.86 million non-cash fair value loss on investment properties recorded in the period due to an increase in capitalization rates on our downtown Edmonton office properties, compared to a gain of \$1.42 million in the first six months of 2016.

Funds from operations in the quarter was \$9.31 million or \$0.12 per share (basic), up 11% over Q2-2016. Year to date funds from operations (FFO) was \$15.38 million or \$0.46 per share in Q2-2017 compared to \$12.58 million or \$0.38 per share in the same period of 2016. FFO eliminates the elements that have no cash impact on our business from net income and management believes it better reflects the Company's true operating performance.

Darin Rayburn, Melcor's President and Chief Executive Officer, commented on the quarter: "I'm pleased to report on solid results in each of our operating divisions for the first half of 2017.

Our Community Development and Property Development divisions have been busy through the start of the 2017 construction season. Community Development has begun development on new community phases in many of our operating regions with much of the activity driven by builder demand as they seek to replenish inventory supply. We also acquired raw land and serviced lots in the US and commenced development on a new community in the Greater Denver area.

Property Development has 185,000 sf in development underway for 2017 and broke ground on two new neighbourhood shopping centres and an office building in the Edmonton region.

Our Investment Properties and REIT divisions now have a portfolio of close to 4 million square feet of high quality commercial and residential properties and have maintained stable occupancy and steady results. The REIT has completed over 162,000 square feet in new and renewed leases in the first half of 2017.

We remain well positioned for the future with a strong and conservatively managed balance sheet and continue to manage through pressure in some of our markets."

The Board today declared a quarterly dividend of \$0.13 per share, payable on September 29, 2017 to shareholders of record on September 15, 2017. The dividend is an eligible dividend for Canadian tax purposes.

Second Quarter Results

We achieved stable results in each of our main operating divisions in Q2-2017 and year to date, with growth over the comparable period driven by the 57% increase in revenue in the Community Development division over the first half of 2016. Our focus on working with our builders to diversify our product mix with an emphasis on affordable lot options over the past year resulted in a strong first half of the year, with inventory remaining well-positioned in many of our active communities.

We continue to conservatively manage our assets and liabilities to create a strong and stable balance sheet that will enable us to take advantage of opportunities to grow our business via opportunistic raw land and commercial income-producing property acquisitions.

Highlights of the second quarter include:

- Revenue increased 12% to \$46.96 million in Q2-2017 and by 18% to \$85.52 million year to date due to higher lot sales in the Community Development division. Community Development revenue grew by 42% over Q2-2016 and by 57% year to date.

- The Investment Properties and REIT division combined revenue grew by 2% over the same period as a result of stable occupancy and gross leasable area in the portfolio.
- Net income was \$3.93 million in the quarter, with a net loss of \$5.08 million year to date. The year to date net loss was driven by a \$12.86 million non-cash fair value loss on investment properties due to an increase in capitalization rates on our downtown Edmonton office properties, as well as fair value losses on REIT units due to unit price appreciation. Management believes funds from operations (FFO) is a more accurate reflection of our true operating performance. Funds from operations was \$15.38 million, up 22% over the same period last year.
- We continue to invest in land holdings for future development and made the following acquisitions during in Q2-2017:
 - 53.38 acres in Edmonton, AB for a purchase price of \$6.50 million,
 - 43.06 acres in Kelowna, BC for a purchase price of \$7.25 million,
 - 4.87 acres in Calgary, AB for a purchase price of \$0.53 million,
 - 197.78 acres in the Greater Phoenix, Arizona area for a purchase price of \$13.22 million (\$US 10.19 million), and
 - 294 lots at 80% interest in the Greater Phoenix, Arizona area for a purchase price of \$3.81 million (\$US 2.94 million).
- The REIT completed the sale of a 67,610 sf industrial building in Lethbridge, AB for \$7.76 million (including transaction costs).
- We paid a quarterly dividend of \$0.13 per share on April 5, 2017 and June 28, 2017. The REIT paid distributions of \$0.05625 per trust unit in April, May and June for a quarterly payout ratio of 83%.
- On April 15, 2017 Darin Rayburn was appointed Melcor's President & Chief Executive Officer.
- On August 9, 2017 we declared a quarterly dividend of \$0.13 per share, payable on September 29, 2017 to shareholders of record on September 15, 2017. The dividend is an eligible dividend for Canadian tax purposes.

Selected Highlights

(\$000s except as noted)						
	Three months ended			Six months ended		
	30-June-17	30-June-16	Change	30-June-17	30-June-16	Change
Revenue	46,955	42,084	11.6 %	85,522	72,638	17.7 %
Gross margin (%) *	46.8%	48.4%	(1.6)%	47.5 %	49.9 %	(2.4)%
Net income (loss)	3,927	1,778	120.9 %	(5,076)	(5,936)	14.5 %
Net margin (%) *	8.4%	4.2%	4.2 %	(5.9)%	(8.2)%	2.3 %
Funds from operations *	9,306	8,388	10.9 %	15,384	12,578	22.3 %
Per Share Data (\$)						
Basic earnings (loss)	0.12	0.05	140.0 %	(0.15)	(0.18)	(16.7)%
Diluted earnings (loss)	0.12	0.05	140.0 %	(0.15)	(0.18)	(16.7)%
Funds from operations *	0.28	0.25	12.0 %	0.46	0.38	21.1 %

As at (\$000s except as noted)			
	30-June-17	31-Dec-16	Change
Shareholders' equity	977,312	994,721	(1.8)%
Total assets	1,865,942	1,891,988	(1.4)%
Per Share Data (\$)			
Book value *	29.30	29.83	(1.8)%

MD&A and Financial Statements

Information included in this press release is a summary of results. This press release should be read in conjunction with Melcor's consolidated financial statements and management's discussion and analysis for the three and six months ended June 30, 2017, which can be found on the company's website at www.Melcor.ca or on SEDAR (www.sedar.com).

About Melcor Developments Ltd.

Melcor is a diversified real estate development and asset management company that transforms real estate from raw land through to high-quality finished product in both residential and commercial built form. Melcor develops and manages mixed-use residential communities, business and industrial parks, office buildings, retail commercial centres and golf courses. Melcor owns a well diversified portfolio of assets in Alberta, Saskatchewan, British Columbia, Arizona and Colorado.

Melcor has been focused on real estate since 1923. The company has built over 100 communities across Western Canada and today manages 3.88 million sf in commercial real estate assets and 612 residential rental units. Melcor is committed to building communities that enrich quality of life - communities where people live, work, shop and play.

Melcor's headquarters are located in Edmonton, Alberta, with regional offices throughout Alberta and in Kelowna, British Columbia and Phoenix, Arizona. Melcor has been a public company since 1968 and trades on the Toronto Stock Exchange (TSX:MRD).

Forward Looking Statements

In order to provide our investors with an understanding of our current results and future prospects, our public communications often include written or verbal forward-looking statements.

Forward-looking statements are disclosures regarding possible events, conditions, or results of operations that are based on assumptions about future economic conditions, courses of action and include future-oriented financial information.

This news release and other materials filed with the Canadian securities regulators contain statements that are forward-looking. These statements represent Melcor's intentions, plans, expectations, and beliefs and are based on our experience and our assessment of historical and future trends, and the application of key assumptions relating to future events and circumstances. Future-looking statements may involve, but are not limited to, comments with respect to our strategic initiatives for 2017 and beyond, future development plans and objectives, targets, expectations of the real estate, financing and economic environments, our financial condition or the results of or outlook of our operations.

By their nature, forward-looking statements require assumptions and involve risks and uncertainties related to the business and general economic environment, many beyond our control. There is significant risk that the predictions, forecasts, valuations, conclusions or projections we make will not prove to be accurate and that our actual results will be materially different from targets, expectations, estimates or intentions expressed in forward-looking statements. We caution readers of this document not to place undue reliance on forward-looking statements. Assumptions about the performance of the Canadian and US economies and how this performance will affect Melcor's business are material factors we consider in determining our forward-looking statements. For additional information regarding material risks and assumptions, please see the discussion under Business Environment and Risk in our annual MD&A.

Readers should carefully consider these factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Except as may be required by law, we do not undertake to update any forward-looking statement, whether written or oral, made by the company or on its behalf.

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Management's Discussion & Analysis

August 9, 2017

The following discussion of Melcor Developments Ltd.'s (Melcor's) financial condition and results of operations should be read in conjunction with the condensed interim consolidated financial statements and related notes for the quarter ended June 30, 2017 and management's discussion & analysis (MD&A) and consolidated financial statements for the fiscal year ended December 31, 2016.

The financial statements underlying this MD&A, including 2016 comparative information, have been prepared in accordance with International Financial Reporting Standards (IFRS) unless otherwise noted. All dollar amounts included in this MD&A are Canadian dollars unless otherwise specified.

Melcor's Board of Directors approved the content of this MD&A on August 9, 2017 on the recommendation of the Audit Committee.

Other Information

Additional information about Melcor, including our annual information form, information circular and annual and quarterly reports, is available on SEDAR at www.sedar.com.

Non-standard Measures

We refer to terms that are not specifically defined in the CPA Handbook and do not have any standardized meaning prescribed by IFRS. These non-standard measures may not be comparable to similar measures presented by other companies. We believe that these non-standard measures are useful in assisting investors in understanding components of our financial results.

For a definition of these measures, refer to the section "Non-standard Measures" at the end of the MD&A.

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Forward-looking statements are disclosures regarding possible events, conditions, or results of operations that are based on assumptions about future economic conditions, courses of action and include future-oriented financial information.

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Our Business

Melcor is a diversified real estate development and asset management company. We transform real estate from raw land to high-quality residential communities and commercial developments. We develop and manage mixed-use residential communities, business and industrial parks, office buildings, retail commercial centres and golf courses.

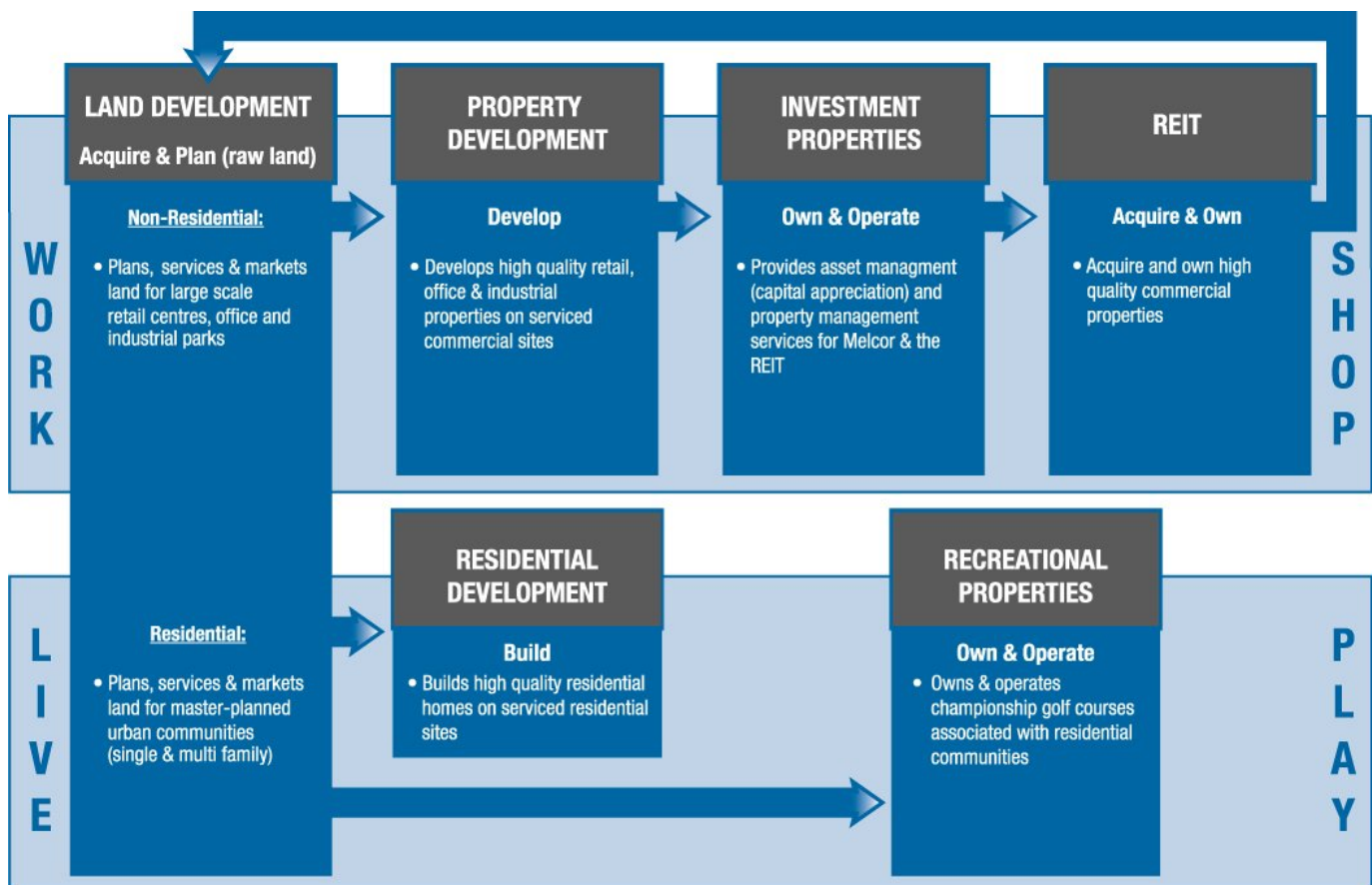
We are committed to building communities that enrich quality of life - communities where people live, work, shop and play.

We operate four integrated divisions that together manage the full life cycle of real estate development:

- acquiring raw land and planning residential communities and commercial developments (Community Development)
- project managing development, leasing and construction of commercial properties (Property Development)
- operating a portfolio of commercial and residential properties, focused on property improvements and capital appreciation of owned properties and property management of REIT owned properties (Investment Properties)
- acquiring and owning high quality leasable commercial and residential sites (the REIT)

In addition, we own and operate championship golf courses associated with our residential communities in our fifth division, Recreational Properties.

The diagram below illustrates how each of our operating divisions complements one another to create and enhance value from our real estate assets.



In addition to extending the value of our asset base, these diversified operating divisions enable us to manage our business through real estate cycles (both general market conditions and the seasonality associated with construction and development) and diversify our revenue base.

Our headquarters are in Edmonton, Alberta, with regional offices across Alberta, British Columbia, and in Phoenix, Arizona. Our developments span western Canada and the southwestern US.

We have been publicly traded since 1968 (TSX:MRD).

Second Quarter Highlights

(\$000s except as noted)						
	Three months ended			Six months ended		
	30-June-17	30-June-16	Change	30-June-17	30-June-16	Change
Revenue	46,955	42,084	11.6 %	85,522	72,638	17.7 %
Gross margin (%) *	46.8%	48.4%	(1.6)%	47.5 %	49.9 %	(2.4)%
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Basic earnings (loss)	0.12	0.05	140.0 %	(0.15)	(0.18)	(16.7)%
Diluted earnings (loss)	0.12	0.05	140.0 %	(0.15)	(0.18)	(16.7)%
Funds from operations *	0.28	0.25	12.0 %	0.46	0.38	21.1 %

As at (\$000s except as noted)			
	30-June-17	31-Dec-16	Change
Shareholders' equity	977,312	994,721	(1.8)%
Total assets	1,865,942	1,891,988	(1.4)%
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Book value *	29.30	29.83	(1.8)%

*See non-standard measures for calculation.

We achieved stable results in each of our main operating divisions in Q2-2017 and year to date, with growth over the comparable period driven by the 57% increase in revenue in the Community Development division over the first half of 2016. Our focus on working with our builders to diversify our product mix with an emphasis on affordable lot options over the past year resulted in a strong first half of the year, with inventory remaining well-positioned in many of our active communities.

Our Community Development and Property Development divisions have been busy through the beginning of the 2017 construction season. Driven by builder demand, the Community Development division began development of new community phases in many of our operating regions in the quarter. The Property Development team has 185,000 sf in development underway for 2017.

Highlights of the second quarter include:

- Revenue increased 12% to \$46.96 million in Q2-2017 and by 18% to \$85.52 million year to date due to higher lot sales in the Community Development division. Community Development revenue grew by 42% over Q2-2016 and by 57% year to date.
- The Investment Properties and REIT division combined revenue grew by 2% over the same period as a result of stable occupancy and gross leasable area in the portfolio.
- Net income was \$3.93 million in the quarter, with a net loss of \$5.08 million year to date. The year to date net loss was driven by a \$12.86 million non-cash fair value loss on investment properties due to an increase in capitalization rates, as well as fair value losses on REIT units due to unit price appreciation. Management believes funds from operations (FFO) is a more accurate reflection of our true operating performance. Funds from operations was \$15.38 million, up 22% over the same period last year.
- We continue to invest in land holdings for future development and made the following acquisitions during Q2-2017:
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- We paid a quarterly dividend of \$0.13 per share on April 5, 2017 and June 28, 2017. The REIT paid distributions of \$0.05625 per trust unit in April, May and June for a quarterly payout ratio of 83%.
- On April 15, 2017 Darin Rayburn was appointed Melcor's President & Chief Executive Officer.

- On August 9, 2017 we declared a quarterly dividend of \$0.13 per share, payable on September 29, 2017 to shareholders of record on September 15, 2017. The dividend is an eligible dividend for Canadian tax purposes.

Revenue & Margins:

The increase in Community Development division revenue of 42% over Q2-2016 and 57% year to date was the most significant contributor to our overall revenue increase of 12% over Q2-2016 and 18% year to date. Community Development division revenue is highly dependent on the real estate market for new homes in the regions where we hold land. Generally, our markets experienced softer demand in 2016. The first half of 2017 has had more robust demand.

Gross margin was 47%, down 1% compared to Q2-2016. Gross margin is impacted by the revenue mix in a given period. In Q2-2017 Community Development revenue, which is lower margin, comprised 47% of revenue compared to 37% in Q2-2016.

Our quarterly results are impacted by the cyclical nature of our business. Revenue and income can fluctuate significantly from period to period due to the timing of plan registrations, the cyclical nature of real estate and construction markets, the mix of lot sales and product types, and the mix of joint operation sales activity.

Funds From Operations (FFO)

Funds From Operations (FFO) is a non-standard measure used in the real estate industry to measure operating performance. We believe that FFO is an important measure of the performance of our real estate assets. FFO adjusts for certain non-cash earnings items included in income such as fair value adjustments on investment properties and REIT units.

Below is a reconciliation of net income (loss) to FFO:

(\$000s)	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Net income (loss) for the period	3,927	1,778	(5,076)	(5,936)
Amortization of operating lease incentives	1,931	1,516	3,155	3,093
Fair value adjustment on investment properties	(947)	(2,436)	12,857	(1,417)
Depreciation on property and equipment	459	495	658	739
Stock based compensation expense	114	69	212	157
Non-cash interest	(195)	1,220	171	1,585
Gain on sale of asset	(14)	(3)	(14)	(3)
Deferred income taxes	16	173	(1,040)	(25)
Fair value adjustment on REIT units	4,015	5,576	4,461	14,385
FFO	9,306	8,388	15,384	12,578
FFO per share	0.28	0.25	0.46	0.38

FFO during the quarter increased by 11% compared to Q2-2016 and by 22% year to date. The improvement in FFO is driven by strong sales in the Community Development division and consistent performance of our income-producing assets.

Income before taxes in Q2-2017 was \$6.37 million, and increase of 52% compared to the prior quarter. Melcor's net losses year to date are the result of fair value losses reported on our investment properties (loss of \$12.86 million) and REIT units (loss of \$4.46 million).

Fair value adjustments on investment properties and REIT units are driven by market forces. Recent transactions in the Edmonton office market resulted in increases of between 25-100 basis points over Q4-2016 capitalization rates on properties in the downtown area leading to fair value losses in the REIT division. These adjustments are non-cash items required to be reported under IFRS.

Divisional Results

Our business is comprised of five integrated and complementary operating divisions:

- Community Development, which acquires raw land for future commercial and residential community development;
- Property Development, which develops high-quality retail, office and industrial income-producing properties on serviced commercial sites developed by Community Development;
- Investment Properties, which manages and leases the commercial developments produced by the Property Development division and an externally purchased portfolio of assets, as well as assets held in the REIT;
- The REIT, which owns and holds 37 income-producing properties; and
- Recreational Properties, which owns and operates championship golf courses associated with Melcor residential communities.

Our Corporate division carries out support functions including accounting, treasury, information technology, administration, legal and human resources.

The following tables summarize the results of our operating divisions:

	Community Development		Property Development		Investment Properties		REIT		Recreational Properties	
	Three months ended June 30		Three months ended June 30		Three months ended June 30		Three months ended June 30		Three months ended June 30	
(\$000s except as noted)	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Revenue	22,089	15,591	49	3,304	8,670	8,885	16,559	16,807	3,703	4,256
Portion of total revenue	47%	37%	—%	8%	18%	21%	35%	40%	8%	10%
Cost of sales	(14,945)	(10,813)	—	(3,300)	(3,586)	(3,423)	(6,526)	(6,522)	(1,999)	(2,188)
Gross margin	7,144	4,778	49	4	5,084	5,462	10,033	10,285	1,704	2,068
Gross margin %	32%	31%	100%	—%	59%	61%	61%	61%	46%	49%
Portion of total margin	32%	23%	—%	—%	23%	27%	46%	51%	8%	10%
General and administrative expense	(2,368)	(2,020)	(517)	(364)	(663)	(588)	(625)	(652)	(804)	(872)
Fair value adjustment on investment properties	—	—	983	1,948	(878)	(705)	(249)	(174)	—	—
Gain on sale of assets	—	—	—	—	—	—	—	—	14	3
Interest income	291	152	12	1	1	—	14	8	—	—
Divisional income before tax	5,067	2,910	527	1,589	3,544	4,169	9,173	9,467	914	1,199

	Community Development		Property Development		Investment Properties		REIT		Recreational Properties	
	Six months ended June 30		Six months ended June 30		Six months ended June 30		Six months ended June 30		Six months ended June 30	
(\$000s except as noted)	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Revenue	36,836	23,530	130	3,310	17,418	16,773	33,559	33,433	3,864	4,474
Portion of total revenue	43%	32%	—%	5%	20%	23%	39%	46%	5%	6%
Cost of sales	(24,739)	(15,925)	—	(3,300)	(6,891)	(6,281)	(13,343)	(13,015)	(2,502)	(2,749)
Gross margin	12,097	7,605	130	10	10,527	10,492	20,216	20,418	1,362	1,725
Gross margin %	33%	32%	100%	—%	60%	63%	60%	61%	35%	39%
Portion of total margin	30%	21%	—%	—%	26%	29%	50%	56%	3%	5%
General and administrative expense	(4,313)	(4,193)	(962)	(844)	(1,271)	(1,273)	(1,314)	(1,393)	(1,158)	(1,223)
Fair value adjustment on investment properties	—	—	2,703	4,031	(770)	(2,820)	(16,708)	(1,999)	—	—
Gain on sale of assets	—	—	—	—	—	—	—	—	14	3
Interest income	583	479	13	2	2	2	20	17	—	—
Divisional income before tax	8,367	3,891	1,884	3,199	8,488	6,401	2,214	17,043	218	505

Divisional results are shown before inter-segment eliminations and exclude corporate division.

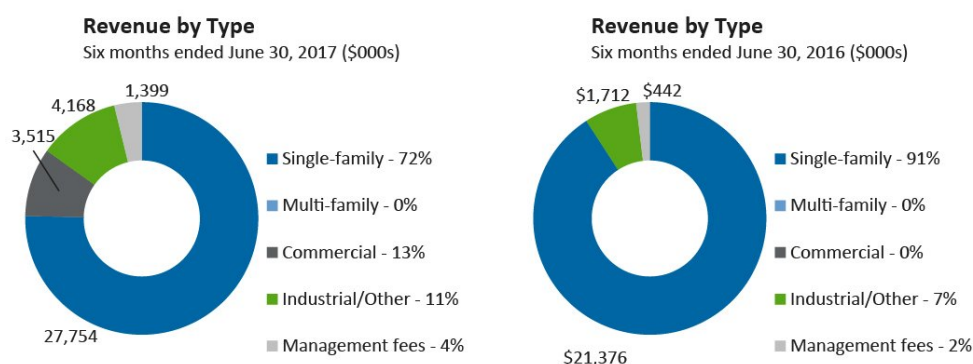
Community Development

Our Community Development division acquires raw land in strategic urban corridors and subsequently plans, develops and markets this land as builder-ready urban communities and large-scale commercial and industrial centres. This process includes identifying and evaluating land acquisitions, site planning, obtaining approvals from municipalities, developing the land, construction, marketing and ultimately selling the lots to home builders (for residential communities) or developers (for commercial/industrial centres). The division also sells sites to our Property Development division, who in turn develops commercial properties on the land.

Master-planned mixed-use residential communities comprise the majority of Community Development's portfolio. We create efficient and sustainable urban communities by establishing an overall vision for each community and the amenities that will make it a desirable place to live. Residential lots and multi-family parcels are sold to home builders who share our passion for quality and with whom we have long-standing relationships.

Our focus is to grow market share and income levels by ensuring that we have an appropriate land mix and the right inventory in high demand areas in growing regions. We proactively manage our agreement receivables by maintaining an exclusive builder clientele and working closely with those builders.

Sales Activity



Revenue and income can fluctuate significantly from period to period due to the timing of plan registrations, the cyclical nature of real estate markets and the mix of land sold.

Consolidated	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Sales data: (including joint ventures at 100%)				
Single family sales (number of lots)	104	92	221	135
Gross average revenue per single-family lot (\$)	174,374	178,800	159,624	195,400
Commercial sales (acres)	4.15	2.11	8.80	2.11
Gross average revenue per commercial land acre (\$)	900,000	817,600	947,160	817,600
Industrial sales (acres)	—	—	—	0.95
Gross average revenue per industrial land acre (\$)	—	—	—	510,000
Other land sales - Raw, Other (acres)	14.45	—	18.55	—
Gross average revenue per other land acre (\$)	224,532	—	199,218	—
Financial results: (including joint ventures at Melcor's interest)				
Revenue (\$000s)	22,089	15,591	36,836	23,530
Earnings (\$000s)	5,067	2,910	8,367	3,891

Note: The number of lots in the table above includes joint ventures at 100%; however, revenue is reported at Melcor's interest.

Market demand was significantly improved through the first half of 2017. The Community Development division has been successful in selling older inventory and has been responding to demand for new product types with new phase development in communities that met pre-sales targets. We remain committed to managing our risk in uncertain markets by ensuring that market demand is in place prior to proceeding with development.

Single-family lot sales were up 64% in the first six months of 2017; however, the average revenue per lot was down by 18%. This is consistent with a shift in interest to smaller, more affordable product types. The increase in lot sales and the sale of commercial land contributed to higher overall revenue of \$22.09 million in Q2-2017, an increase of 42% over Q2-2016.

Our primary market is Alberta. Market conditions have shown signs of improvement in most regions and we remain cautiously optimistic. We continue to commit resources outside of Alberta to diversify our land holding portfolio and invested in 294 lots and 198 acres in the US in Q2-2017.

Regional Sales Analysis

A summary of our lot and acre sales by region is as follows:

Regional Sales Analysis <i>(including joint ventures at 100%)</i>	Three months ended 30-June-17			Three months ended 30-June-16		
	Single- family (Lots)	Multi-family (Acres)	Non- Residential (Acres)	Single- family (Lots)	Multi-family (Acres)	Non- Residential (Acres)
Edmonton Region	60	—	4.15	72	—	—
Red Deer Region	15	—	—	8	—	—
Calgary Region	11	—	—	5	—	2.11
Lethbridge	6	—	—	4	—	—
Kelowna	12	—	—	3	—	—
United States	—	—	—	—	—	—
	104	—	4.15	92	—	2.11

Regional Sales Analysis <i>(including joint ventures at 100%)</i>	Six months ended 30-June-17			Six months ended 30-June-16		
	Single- family (Lots)	Multi-family (Acres)	Non- Residential (Acres)	Single- family (Lots)	Multi-family (Acres)	Non- Residential (Acres)
Edmonton Region	122	—	8.80	84	—	—
Red Deer Region	42	—	—	10	—	0.95
Calgary Region	24	—	—	6	—	2.11
Lethbridge	19	—	—	25	—	—
Kelowna	14	—	—	10	—	—
United States	—	—	—	—	—	—
	221	—	8.80	135	—	3.06

Improved sales in Edmonton, Red Deer and Calgary contributed to solid results in the quarter and year to date. Sales in Lethbridge and Kelowna remain consistent with our plans.

In the quarter, we purchased 294 serviced lots in the Greater Phoenix, Arizona area and also began development of our US landholdings in Aurora, CO (Harmony).

We sold 14.45 acres of raw land in the Calgary area for \$3.24 million during Q2-2017, for a total of 18.55 acres of raw land sold year to date. We also sold 4.15 acres of commercial land to our Property Development division for \$3.74 million (at 100%) in Edmonton, AB.

Inventory

A summary of the movement in our developed lot inventory is as follows:

Developed Inventory <i>(including joint ventures at 100%)</i>	Six months ended 30-June-17			Six months ended 30-June-16		
	Single- family (Lots)	Multi-family (Acres)	Non- Residential (Acres)	Single- family (Lots)	Multi-family (Acres)	Non- Residential (Acres)
Open	1,004	64.61	142.37	1,433	63.10	144.41
Purchases	294	—	—	—	—	—
New developments	12	—	—	66	—	15.43
Internal sales	—	—	(4.15)	—	—	—
Sales	(221)	—	(4.65)	(135)	—	(3.06)
	1,089	64.61	133.57	1,364	63.10	156.78

In Q2-2017, we acquired 294 serviced lots in the Greater Phoenix area and developed 309 lots in our Harmony development near Denver, CO.

Raw land inventory

To support future growth, we acquire land in strategic growth corridors and maintain an inventory of land for future development in our primary markets. During the quarter, we purchased 53.38 acres in the Edmonton region, 43.06 acres in the Kelowna region, 4.87 acres in the Calgary region and 198 acres in the US.

Subsequent to the quarter, we purchased 44.15 acres in the Leduc.

In the comparative period Melcor purchased 54 acres in the Lethbridge region and 40 acres in the Edmonton region.

We continue to monitor our land holdings to secure future positions in our target markets.

Property Development

Our Property Development division develops, manages construction, markets and initially leases high-quality retail, office and industrial income-producing properties. The division currently operates solely in Alberta.

The Property Development division supports Melcor's strategic objectives of asset diversification, income growth and value creation by constructing income-producing commercial developments, primarily on land acquired at fair market value from the Community Development division.

The Property Development division increases the value of land assets and delivers long-term sustainable returns with high profile anchor tenants such as ATB, Bank of Montreal, Canadian Tire, Canadian Western Bank, Cara, CIBC, Home Depot, Loblaws, McDonald's, Rexall Drugs, Rona, Royal Bank, Save-on Foods, Scotiabank, Shoppers Drug Mart, Staples, Starbucks, Subway, TD Canada Trust, Tim Hortons, Wal-Mart, Winners and many others.

Completed buildings are transferred from Property Development to Investment Properties at fair market value (based on third party appraisals) once construction and leasing activity nears completion. The transfer revenue and related costs are eliminated on consolidation and do not impact overall earnings.

Management fee revenue is comprised of fees paid by joint arrangement partners and is a percentage of total development costs incurred, which fluctuate period to period depending on the development stage of active projects.

The Property Development division realizes fair value gains resulting from development and leasing activities as construction is in progress. We generally expect to see the majority of fair value increases in the third and fourth quarters as construction and leasing are completed.

Division Highlights

(\$000s except as noted)	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Total revenue	49	3,304	130	3,310
Revenue from property transfers	—	3,300	—	3,300
Management fees	49	4	130	10
Gross margin (%) on property transfers	—%	37%	—%	37%
Square footage transferred (sf, at 100%)	—	14,534	—	14,534
Number of buildings transferred	—	2	—	2
Fair value adjustment on investment properties	983	1,948	2,703	4,031

The Property Development division has approximately 185,000 sf of development planned for the 2017 construction season.

We broke ground on 2 new neighbourhood shopping centres (Jensen Lakes Crossing and The Shoppes at Jagare Ridge) in Q2-2017 and began construction on a second office building (53,000 sf) at The Village at Blackmud Creek. The division continues to make progress in pre-leasing and planning future projects. No properties were transferred in the three and six months ended June 30, 2017.

Regional Highlights

(\$000s except as noted)	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Fair value adjustments by region				
Northern Alberta	613	960	1,756	1,823
Southern Alberta	370	988	947	2,208
	983	1,948	2,703	4,031

In the second quarter of 2017, we recognized \$0.98 million in fair value adjustments. We recognized a \$0.61 million gain related to the continued development of a CRU at West Henday Promenade. We also recognized an additional \$0.37 million in gains as a result of continued development on two buildings in Chestermere Station (20,585 sf (at 100%)). Construction and lease-up of the Chestermere Station assets is expected to be completed in 2017 and the properties will be transferred to our Investment Properties division for long-term holding.

Future development opportunities

We continually identify parcels of land from our land inventory that are well suited for commercial development. We also work with municipalities to gain approvals to commence development on new projects.

The following tables illustrate our current and future project expectations.

Current Projects					
Project	Location	Type	Total SF *	Developed to Date *	SF Under Development
The Village at Blackmud Creek	South Edmonton	<i>Regional business park</i>	725,000	57,364	53,000
Telford Industrial	Leduc	<i>Industrial Park</i>	500,000	142,790	—
West Henday Promenade	West Edmonton	<i>Regional mixed use centre</i>	726,000	109,711	6,500
Kingsview Market	Airdrie	<i>Regional shopping centre</i>	331,000	181,927	—
Chestermere Station	Chestermere	<i>Neighbourhood shopping centre</i>	297,416	220,576	20,585
Clearview Market	Red Deer	<i>Neighbourhood shopping centre</i>	150,090	139,567	10,523
The District at North Deerfoot	North Calgary	<i>Regional business / industrial park</i>	2,250,000	494,359	—
Campsite Industrial	Spruce Grove	<i>Industrial Park</i>	170,000	13,654	—
The Shoppes at Jagare Ridge	South Edmonton	<i>Neighbourhood shopping centre</i>	105,000	—	28,000
Jensen Lakes Crossing	St. Albert	<i>Neighbourhood shopping centre</i>	173,000	—	67,000

Expected Future Projects					
Project	Location	Type	Total SF *	Ownership Interest	Expected Start (year)
The Shoppes at Canyons	Lethbridge	<i>Neighbourhood shopping centre</i>	105,000	100%	2019
Greenwich	West Calgary	<i>Regional mixed use centre</i>	395,000	100%	2019
Rollyview	Leduc	<i>Neighbourhood shopping centre</i>	150,000	100%	2019
Keystone Common	North Calgary	<i>Regional power centre</i>	775,000	100%	2022
West Pointe Marketplace	Lethbridge	<i>Regional power centre</i>	750,000	100%	2021+
West Calgary Marketplace	West Calgary	<i>Regional power centre</i>	800,000	100%	2022+

* Size represents the estimated total square footage projected for full build-out. This includes sites that may be individually sold to retailers or end-users. Developed to date includes buildings built by third parties.

Investment Properties

Our Investment Properties division manages and leases our portfolio of high-quality office, retail, industrial and residential properties, which are located across western Canada and the US, including the properties owned by the REIT.

Our Investment Properties division manages 3.88 million sf of income-producing commercial GLA and 612 residential units.

Our commercial property portfolio is primarily comprised of properties developed and transferred from our Property Development division. Our goal is to improve the operating efficiency of each property for stable and growing cash flows making them attractive assets for the REIT to purchase under its Right of First Offer (ROFO) option. In our management capacity, we are committed to efficient property management for optimized operating costs, occupancy and rental rates, providing the REIT and our joint venture partners with best in class management services. We focus on client retention through continuous customer contact and ongoing service evaluations. We also enhance our portfolio by upgrading the appearance, functionality and desirability of our properties, thereby increasing their rental potential.

Our US properties provide the division with a stable income stream that diversifies our exposure to the western Canadian resource sector. We also own 7 parking lots and other assets which are held for the long-term, providing current stable income and future re-development potential.

Our portfolio under management has high occupancy rates with long-term tenancies from high-quality retail and commercial clients.

Operating results

The following table summarizes the division's key performance measures:

(\$000s except as noted)	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Commercial properties GLA under management (sf, total)	3,883,659	3,870,922	3,883,659	3,870,922
Properties owned and managed (sf)	821,987	745,596	821,987	745,596
Properties managed (sf)	3,061,672	3,125,326	3,061,672	3,125,326
Revenue (total)	8,670	8,885	17,418	16,773
Canadian properties	3,504	2,825	7,082	5,753
US properties	3,627	4,556	7,196	8,020
Management fees	1,165	1,161	2,412	2,312
Parking lots and other assets	374	343	728	688
Net operating income (NOI) *	5,143	5,348	10,608	9,974
Funds from operations *	4,657	4,965	9,678	9,423
Funds from operations per share *	0.14	0.15	0.29	0.28

* See non-standard measures for definition and calculation.

Since the formation of the REIT in 2013, the Investment Properties division's primary function is asset management and hands on property management.

Canadian properties

Q2-2017 revenues were up 24% over 2016 as a result of portfolio growth of 4 commercial buildings (76,160 sf) transferred from Property Development and 72 residential units. To date in 2017, Property Development has not transferred any buildings; however, with 185,000 sf of GLA under active development we expect continued growth through the development pipeline. Revenues generated on assets acquired from Property Development over the past twelve months and held through the quarter were \$1.24 million and \$2.29 million year to date (2016 - \$1.32 million and \$1.35 million year to date). NOI was up 17% at \$2.46 million in the quarter and 28% at \$5.05 million year to date. The residential apartment acquired in Q4-2016 contributed \$0.28 million to second quarter revenue (2016 - \$nil) and \$0.56 million year to date.

Occupancy on Canadian properties was 93.9% at June 30, 2017, up 5% from Q2-2016. Weighted average base rental rates were unchanged from year-end at \$26.29. Stability in occupancy and average base rents reflects the slower pace of development over the past twelve months and a larger proportion of the portfolio being comprised of mature properties.

The following is a reconciliation of Canadian properties same asset net operating income (NOI) to NOI:

(\$000s except as noted)	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Same asset NOI *	1,572	1,600	3,028	3,092
Third party acquisition	114	—	189	—
Properties transferred from PD	805	528	1,877	1,187
Properties transferred to REIT	—	4	—	35
NOI before adjustments	2,491	2,132	5,094	4,314
Amortization of operating lease incentives	79	71	162	172
Straight-line rent adjustment	(108)	(89)	(207)	(555)
NOI *	2,462	2,113	5,049	3,930

* See non-standard measures for definition.

NOI is defined as rental revenue less property operating costs plus amortization of operating lease incentives plus/minus straight-line rent adjustments. Same asset NOI was down 2% in the second quarter and first half of 2017 as a result of lower straight-line rent adjustments, and partially offset by higher occupancy.

US properties

Over the past fifteen months, our US portfolio has seen significant change with three commercial property acquisitions adding 306,169 sf of GLA and the sale of a 240 unit residential building. Revenue on US properties decreased by 20% compared to Q2-2016 and by 10% in the year to date period as a result of the sale of Lakeside 121 in December 2016 and lower occupancy. Revenues recognized from Lakeside 121 for Q2-2016 and 2016 year to date were \$0.87 million (US\$0.71 million) and \$1.83 million (US\$1.41 million) respectively. Proceeds from this sale have not been reinvested in investment property to date in 2017. The decline in residential revenue was partially offset year to date by additional revenues from commercial assets acquired in Q1-2016 adding \$3.37 million (US\$2.54 million) in revenues year to date 2017 compared to \$2.16 million (US\$1.67 million) year to date in 2016. Same asset revenue declined by 4% due to tenant rollover at our Phoenix area properties acquired in 2014/2015.

Occupancy was 85.7% at June 30, 2017, down 7% compared to the end of Q2-2016 reflecting tenancy rollovers in some of our same asset commercial properties. Weighted average rental rates on our commercial US properties were stable over year-end at US \$17.95.

The following is a reconciliation of US properties same asset net operating income (NOI) to NOI:

(\$000s except as noted)	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Same asset NOI	501	672	1,085	1,339
Third party acquisitions	602	724	1,237	917
Third party disposition	—	392	(2)	684
NOI before adjustments	1,103	1,788	2,320	2,940
Foreign current translation	369	442	763	892
Amortization of operating lease incentives	156	20	258	30
Straight-line rent adjustment	(68)	(110)	(132)	(159)
NOI *	1,560	2,140	3,209	3,703

* See non-standard measures for definition.

NOI is defined as rental revenue less property operating costs plus amortization of operating lease incentives plus/minus straight-line rent adjustment. Same asset NOI was down 25% over Q2-2016, a result of lower occupancy on certain commercial properties and lower non-cash adjustments related to amortization of operating lease incentives and straight-line rent adjustments.

Management fees & other

We earn management fees under the asset management and property management agreements with the REIT and under other joint venture agreements where Melcor acts as the manager. Management fees were unchanged at \$1.17 million in the quarter and up 4% at \$2.41 million year to date. Higher fees in the year to date period are the result of increased leasing activity in the REIT, generating an additional \$0.10 million in first quarter revenues. Leasing fees fluctuate based on the timing of leasing activity. Other asset management and property management fees were consistent with Q2-2017.

Revenue from our 516 parking stalls and other assets was \$0.37 million in Q2-2017 and \$0.73 million year to date (Q2-2016 - \$0.34 million and \$0.69 million). These revenues can fluctuate from period to period.

Funds from operations (FFO) increased 6% in the quarter and 3% year to date as a result of higher NOI from our Canadian properties.

REIT

The REIT owns 37 income-producing office, retail and industrial properties, comprising 2,711,847 square feet of gross leasable area (GLA) at June 30, 2017. The REIT's portfolio has a diversified tenant profile, with a mix of national, regional and local tenants, operating in a variety of industries.

We have a controlling 56.7% effective interest in the REIT through ownership of all Class B LP Units (December 31, 2016 - 56.7%). As Melcor controls the REIT, we consolidate 100% of the REIT's revenues, expenses, assets and liabilities.

Operating results

The following table summarizes the REIT's key performance measures:

(\$000s except as noted)	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Rental revenue	16,559	16,807	33,559	33,433
Net operating income (NOI) *	10,570	10,773	21,307	21,386
Same asset NOI * (see calculation following)	9,991	9,976	19,971	20,105
Fair value adjustment on investment properties	(249)	(174)	(16,708)	(1,999)
Gross leasable area (GLA) (sf)	2,711,847	2,775,723	2,711,847	2,775,723
Occupancy % (weighted by GLA)	92.7%	93.2%	92.7%	93.2%
Fair value of portfolio	636,717	661,451	636,717	661,451
Funds from operations *	10,224	10,426	20,493	20,652
Funds from operations per share *	0.31	0.31	0.61	0.62

* See non-standard measures for definition and calculation.

Q2-2017 rental revenue decreased by 1% or \$0.25 million. This decrease is primarily due to the sale of an industrial building (LC Industrial) contributing to lower base rent and slightly lower occupancy, which was down 0.5% compared to the end of Q2-2016.

This decline was partially offset by the addition of 7,732 sf of new GLA through densification at an existing retail property in May 2016, which added \$0.07 million to second quarter revenue this year compared to \$0.04 million in Q2-2016. Lower operating cost and realty tax recoveries ("recoveries") in Q2-2017 reflect the slight increase in vacancy and lower recovery ratio. In the year to date period, we had higher recovery revenue due to an increase in direct operating expenses.

During the quarter we signed 162,288 sf of new and renewed leasing (including holdovers) and maintained steady occupancy at 92.7%. In 2017, 128 leases representing 406,876 sf or 14.7% of our portfolio are up for renewal. We have retained 78.6% of expiring leases (representing 144,591 sf) as at June 30, 2017 in spite of challenging market conditions in many of our operating regions. We continue to be proactive with our leasing programs to both retain tenants and attract new tenants.

Weighted average base rent was \$15.69, down \$0.04 compared to December 31, 2016. This reduction is primarily due to market conditions creating downward pressure on our downtown Edmonton office rates due to significant new inventory in the market. Competition in this asset class has intensified, resulting in net effective rent erosion and higher tenant incentives. Declining base rates on new and renewed leasing was offset by the sale of LC Industrial, which had base rate of \$8.68.

Direct operating expenses remained steady in Q2-2017 and were up 3% year to date. The timing of maintenance projects led to a 3% decrease in second quarter operating expenses. Year to date operating expenses increased 1% due to timing of projects undertaken and higher snow removal costs in Q1-2017. Utilities and property taxes were up 3% in the second quarter and 4% year to date as a result of higher property taxes and the introduction of the carbon tax in Alberta effective January 1, 2017.

Slightly lower occupancy combined with the sale of LC Industrial contributed to the 2% decline in NOI. Year to date NOI was stable over 2016 as a result of the higher recovery ratio. On a same asset basis, NOI was down 1% as a result of lower occupancy.

The following is a reconciliation of same asset net operating income (NOI) to NOI:

(\$000s except as noted)	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Same asset NOI *	9,991	9,976	19,971	20,105
Acquisitions/Dispositions	42	309	245	313
NOI before adjustments	10,033	10,285	20,216	20,418
Amortization of operating lease incentives	802	785	1,571	1,610
Straight-line rent adjustment	(265)	(297)	(480)	(642)
Divisional NOI	10,570	10,773	21,307	21,386

* See non-standard measures for definition and calculation.

Funds from operations

Funds from operations (FFO) was stable in the second quarter at \$10.22 million.

Recreational Properties

Our Recreational Properties division owns and manages championship golf courses built to add value to Melcor residential communities.

Our golf courses aspire to achieve consistent course conditions and quality, and to be recognized as championship public golf courses with state of the art clubhouses that contribute to our ability to attract tournaments and events. Achieving these goals enables us to find the appropriate balance between the revenue levers of course fees, number of rounds played and customer satisfaction and enjoyment.

Our Alberta courses that opened in early April closed a short time later due to snow. Unfavourable early season weather contributed to the 21% decline in the number of rounds played at Melcor-managed courses.

	Ownership interest	Season opened 2017	Rounds of Golf	Season opened 2016	Rounds of Golf
<i>Managed by Melcor:</i>					
Lewis Estates (Edmonton)	60%	April 6	10,873	March 31	14,796
The Links (Spruce Grove)	100%	April 7	9,318	April 1	12,006
Black Mountain (Kelowna)	100%	April 1	13,119	March 11	15,320
<i>Managed by a Third Party:</i>					
Jagare Ridge (Edmonton)	50%	April 29	8,062	April 8	10,593

General and Administrative Expense

Accruals for discretionary bonuses based on strong results in the quarter were the significant factor in the 27% increase in general and administrative expense in the quarter period, while a retirement allowance payment was the significant factor in the 23% increase year to date.

Income Tax Expense

The statutory tax rate is 27% for the three and six months ended June 30, 2017. Significant adjustments that impacted the 2017 effective tax rate include permanent differences related to revaluation adjustments on investment properties and REIT units and a higher tax rate for income earned in our US subsidiary. The adjustments are offset by the non-taxable portion of REIT income.

Liquidity & Capital Resources

The following table represents selected information as at June 30, 2017, compared to December 31, 2016.

As at (\$000s except as noted)	30-June-17	31-Dec-16
Cash & cash equivalents	27,456	39,892
Accounts receivable	10,863	16,918
Agreements receivable	93,959	116,244
Revolving credit facilities	57,152	50,052
Accounts payable and accrued liabilities	36,108	35,274
Total assets	1,865,942	1,891,988
Total liabilities	888,630	897,267
Debt to equity ratio*	0.91	0.90

*See non-standard measures for definition and calculation.

We employ a range of strategies to maintain operations and facilitate growth. Our principal liquidity needs are to:

- Fund recurring expenses;
- Meet debt service requirements;
- Make dividend payments;
- Make distributions to unitholders of the REIT;
- Fund land development; and
- Fund investing activities such as the discretionary purchase of land inventory and/or investment property purchases.

We are able to meet our capital needs through a number of sources, including cash generated from operations, long and short-term borrowings from our syndicated credit facility, mortgage financings, convertible debentures, and the issuance of common shares or trust units. Our primary use of capital includes paying operating expenses, sustaining capital requirements on land and property development projects, completing real estate acquisitions, debt principal and interest payments, paying distributions on the REIT units and paying dividends when declared by our board of directors.

We believe that internally generated cash flows, supplemented by borrowings through our credit facility and mortgage financings, where required, will be sufficient to cover our normal operating and capital expenditures. We regularly review our credit facility limits and manage our capital requirements accordingly.

We do not currently have plans to raise additional capital through the issuance of common shares, trust units, preferred shares or convertible debentures; however, under certain circumstances, we would consider these means to facilitate growth through acquisition or to reduce the utilized level on our credit facility.

Financing

As at June 30, 2017, our total general debt outstanding was \$605.72 million. A summary of our debt is as follows:

As at (\$000s)	30-June-17	31-Dec-16
Melcor - revolving credit facilities	40,855	32,728
REIT - revolving credit facility	16,297	17,324
Project specific financing	6,320	5,213
Secured vendor take back debt on land inventory	64,615	65,408
Debt on investment properties and golf course assets	444,619	455,189
REIT - convertible debenture	33,015	32,749
	605,721	608,611

We are subject to financial covenants on our revolving credit facility. The covenants include a maximum debt to total capital ratio of 125%, a minimum debt service coverage ratio of 3.00, and a minimum net book value of shareholder's equity of \$300.00 million. As at June 30, 2017 and throughout the period, we were in compliance with our financial covenants.

We are also subject to financial covenants on the REIT's \$35.00 million revolving credit facility. The covenants include a maximum debt to total capital ratio of 60% (excluding convertible debenture), a minimum debt service coverage ratio of 1.50, and a minimum adjusted unitholders' equity of \$140.00 million. As at June 30, 2017 and throughout the period, we were in compliance with our financial covenants.

These metrics are non-standard measures used to assess compliance with our lending agreements and are not specifically defined in

the CPA Handbook or in IFRS. These non-standard measures may not be comparable to similar measures presented by other companies.

Sources and uses of cash

The following table summarizes our cash flows from (used in) operating, investing and financing activities, as reflected in our consolidated statement of cash flows:

(\$000s)	Three months ended		Six months ended	
	30-June-17	30-June-16	30-June-17	30-June-16
Cash flows from (used in) operating activities	(2,241)	2,350	11,368	25,292
Cash flows used in investing activities	(2,951)	(3,667)	(5,363)	(42,322)
Cash flows from (used in) financing activities	(11,155)	10,577	(17,569)	5,859

During Q2-2017, cash flows from operating activities decreased by \$4.59 million compared to the prior period largely due to significant land purchases in the quarter of \$23.45 million compared to \$1.31 million in land purchases made in Q2-2016. These decreases were slightly offset by an increase in FFO during the quarter, contributing to an operating cash increase of \$0.92 million, as well as increases in cash flows from working capital. Year to date operating cash flows decreased by \$13.92 million mainly as a result of decreases in collections on agreements receivable compared to the prior period.

Cash flows used in investing activities were \$2.95 million in Q2-2017 compared with cash used in investing activities of \$3.67 million during Q2-2016. The decrease in cash flows used during the quarter was largely impacted by the sale of an industrial building in Lethbridge resulting in cash proceeds of \$4.22 million (Q2 - 2016 - \$nil). During the quarter, we invested \$7.00 million in the construction of new commercial properties as well as enhancements to existing commercial properties. During the six month period last year we purchased three suburban office properties in the Greater Denver area for total cash consideration of \$33.74 million (US \$25.46 million) and invested \$9.07 million in the construction of new commercial properties as well as enhancements to existing commercial properties.

Cash flows used in financing activities were \$17.57 million in the first half of 2017, a change of \$23.43 million over Q2-2016. Repayments on our general debt of \$26.24 million were partially offset by net proceeds of \$10.16 million on general debt and \$7.10 million from our revolving credit facilities. During the same period last year, net proceeds from general debt of \$55.60 million was offset by repayments of \$30.13 million on general debt, and repayments of \$13.04 million on our revolving credit facility. During the quarter, we paid a \$0.13 per share dividend for a total of \$4.34 million, an increase of \$0.35 million over Q2-2016 as the dividend was \$0.12 per share in that period.

Share Data

Melcor has been a public company since 1968 and trades under the symbol "MRD" on the Toronto Stock Exchange. As at June 30, 2017 there were 33,356,451 common shares issued and outstanding and 769,847 options, each convertible to one common share upon exercise or exchange. There is only one class of common shares issued.

Off Balance Sheet Arrangements, Contractual Obligations, Business Environment & Risks, Critical Accounting Estimates, Changes in Accounting Policies

There are no material changes to the above titled sections at June 30, 2017 in comparison to the December 31, 2016 annual MD&A. Refer to note 3 of the condensed interim consolidated financial statements for changes in accounting policies.

Normal Course Issuer Bid

On March 29, 2017 we announced a new Normal Course Issuer Bid (NCIB) commencing March 31, 2017 and ending March 30, 2018. Under the bid, we may acquire up to 1,667,704 common shares in total (approximately 5% of our issued and outstanding common shares) with a daily repurchase restriction of 2,158 common shares. During the quarter ended June 30, 2017, we did not repurchase any common shares.

In connection with the commencement of the NCIB, we entered into an automatic share purchase plan agreement with a broker to allow for the purchase of common shares under the NCIB at times when the Corporation ordinarily would not be active in the market due to regulatory restrictions or self-imposed trading blackout periods.

Quarterly Results

The following table presents a summary of our unaudited operating results for the past eight quarters. This information should be read in conjunction with the related financial statements, notes to the financial statements and management's discussion and analysis.

	Three Months Ended							
(\$000s)	30-June-17	31-Mar-17	31-Dec-16	30-Sept-16	30-Jun-16	31-Mar-16	31-Dec-15	30-Sept-15
Revenue	46,955	38,567	106,391	63,432	42,084	30,554	91,721	87,921
Net income (loss)	3,927	(9,003)	24,109	16,260	1,778	(7,714)	32,658	24,823
<i>Per Share</i>								
Basic earnings	0.12	(0.27)	0.73	0.49	0.05	(0.23)	0.98	0.75
Diluted earnings	0.12	(0.27)	0.73	0.49	0.05	(0.23)	0.99	0.74
Book value	29.30	29.41	29.83	29.19	28.8	28.86	29.43	28.47

We have historically experienced variability in our results of operations from quarter to quarter due to the seasonal nature of the development business and the timing of plan registrations with the municipalities. We typically experience the highest sales in our Community Development division in the fourth quarter, as this is when the majority of plans register. The fair value gains in our Property Development division are also seasonally affected, as the majority of construction in Alberta takes place during the spring and summer months. Growth in our income-producing assets serves to offset this cyclicity.

Subsequent Events

Refer to note 11 of the interim consolidated financial statements for information pertaining to subsequent events.

Internal Control over Financial Reporting & Disclosure Controls

The Chief Executive Officer and the Chief Financial Officer have evaluated whether there were material changes to internal control over financial reporting during the quarter ended June 30, 2017 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting. No such changes were identified.

Non-standard Measures

Throughout this MD&A, we refer to terms that are not specifically defined in the CICA Handbook and do not have any standardized meaning prescribed by IFRS. These non-standard measures may not be comparable to similar measures presented by other companies.

We believe that these non-standard measures are useful in assisting investors in understanding components of our financial results.

The non-standard terms that we refer to in this MD&A are defined below.

Net operating income (NOI): this is a measure of revenue less direct operating expenses.

Same asset NOI: this measure compares the NOI on assets that have been owned for the entire current and comparative period.

Funds from operations (FFO): this measure is commonly used to measure the performance of real estate operations.

Calculations

We use the following calculations in measuring our performance.

Book value per share = (shareholders' equity) / (number of common shares outstanding)

Gross margin (%) = (gross profit) / (revenue) This measure indicates the relative efficiency with which we earn revenue

Net margin (%) = (net income (loss)) / (revenue) This measure indicates the relative efficiency with which we earn income

Debt to equity ratio = (total debt) / (total

Net operating income (NOI) = (net income (loss)) +/- (fair value adjustments on investment properties) + (general and administrative expenses) – (interest income) + (amortization of operating lease incentives) +/- (straight-line rent adjustment). A reconciliation of NOI to the most comparable IFRS measure, net income (loss), is as follows:

Investment Properties

(\$000s)	Three months ended		Six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Segment Earnings	3,544	4,169	8,488	6,401
Fair value adjustment on investment properties	878	705	770	2,820
General and administrative expenses	663	588	1,271	1,273
Interest income	(1)	—	(2)	(2)
Amortization of operating lease incentives	235	91	420	202
Straight-line rent adjustment	(176)	(205)	(339)	(720)
Divisional NOI	5,143	5,348	10,608	9,974

REIT

(\$000s)	Three months ended		Six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Segment Earnings	9,173	9,467	2,214	17,043
Fair value adjustment on investment properties	249	174	16,708	1,999
General and administrative expenses	625	652	1,314	1,393
Interest income	(14)	(8)	(20)	(17)
Amortization of operating lease incentives	802	785	1,571	1,610
Straight-line rent adjustment	(265)	(297)	(480)	(642)
Divisional NOI	10,570	10,773	21,307	21,386

Funds from operations (FFO) = (net income (loss)) + (amortization of operating lease incentives) +/- (fair value adjustment on investment properties) + (depreciation of property and equipment) + (stock based compensation expense) + (non-cash interest) +/- (gain (loss) on sale of asset) + (deferred income taxes) +/- (fair value adjustment on REIT Units). A reconciliation of NOI to the most comparable IFRS measure, net income (loss), is as follows:

Consolidated

(\$000s)	Three months ended		Six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Net income (loss) for the period	3,927	1,778	(5,076)	(5,936)
Amortization of operating lease incentives	1,931	1,516	3,155	3,093
Fair value adjustment on investment properties	(947)	(2,436)	12,857	(1,417)
Depreciation on property and equipment	459	495	658	739
Stock based compensation expense	114	69	212	157
Non-cash interest	(195)	1,220	171	1,585
Gain on sale of asset	(14)	(3)	(14)	(3)
Deferred income taxes	16	173	(1,040)	(25)
Fair value adjustment on REIT units	4,015	5,576	4,461	14,385
FFO	9,306	8,388	15,384	12,578

Investment Properties

(\$000s)	Three months ended		Six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Segment Earnings	3,544	4,169	8,488	6,401
Fair value adjustment on investment properties	878	705	770	2,820
Amortization of operating lease incentives	235	91	420	202
Divisional FFO	4,657	4,965	9,678	9,423

REIT

(\$000s)	Three months ended		Six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Segment Earnings (loss)	9,173	9,467	2,214	17,043
Fair value adjustment on investment properties	249	174	16,708	1,999
Amortization of operating lease incentives	802	785	1,571	1,610
Divisional FFO	10,224	10,426	20,493	20,652

FFO per share = (FFO) / (basic weighted average common shares outstanding)



Condensed Interim Consolidated Financial Statements

For the three and six months ended June 30, 2017

(Unaudited, in thousands of Canadian dollars)

Condensed Interim Consolidated Statement of Income (Loss)

	For the three months ended		For the six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Revenue	46,955	42,084	85,522	72,638
Cost of sales	(24,967)	(21,733)	(44,887)	(36,369)
Gross profit	21,988	20,351	40,635	36,269
General and administrative expense	(6,085)	(4,807)	(11,888)	(9,649)
Fair value adjustment on investment properties (note 5 and 10)	947	2,436	(12,857)	1,417
Adjustments related to REIT units (note 9)	(5,897)	(7,459)	(8,225)	(18,149)
Gain on sale of assets	14	3	14	3
Operating earnings	10,967	10,524	7,679	9,891
Interest income	335	162	655	501
Finance costs	(4,936)	(6,492)	(10,454)	(12,881)
Net finance costs	(4,601)	(6,330)	(9,799)	(12,380)
Income (loss) before income taxes	6,366	4,194	(2,120)	(2,489)
Income tax expense	(2,439)	(2,416)	(2,956)	(3,447)
Net income (loss) for the period	3,927	1,778	(5,076)	(5,936)
Loss per share:				
Basic earnings (loss) per share	0.12	0.05	(0.15)	(0.18)
Diluted earnings (loss) per share	0.12	0.05	(0.15)	(0.18)

See accompanying notes to these condensed interim consolidated financial statements.

Condensed Interim Consolidated Statement of Comprehensive Income (Loss)

	For the three months ended		For the six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Net income (loss) for the period	3,927	1,778	(5,076)	(5,936)
Other comprehensive income (loss)				
Items that may be reclassified subsequently to net income (loss):				
Currency translation differences	(3,219)	319	(3,951)	(7,016)
Comprehensive income (loss)	708	2,097	(9,027)	(12,952)

See accompanying notes to these condensed interim consolidated financial statements.

Condensed Interim Consolidated Statement of Financial Position

(Unaudited)	June 30, 2017	December 31, 2016
ASSETS		
Cash and cash equivalents	27,456	39,892
Accounts receivable	10,863	16,918
Income taxes recoverable	6,668	1,909
Agreements receivable	93,959	116,244
Land inventory (note 4)	704,300	680,260
Investment properties (note 5 and 10)	957,706	970,693
Property and equipment	15,030	15,507
Other assets	49,960	50,565
	1,865,942	1,891,988
LIABILITIES		
Accounts payable and accrued liabilities	36,108	35,274
Provision for land development costs	81,716	91,584
General debt (note 6)	605,721	608,611
Deferred income tax liabilities	66,285	67,458
REIT units (note 9 and 10)	98,800	94,340
	888,630	897,267
SHAREHOLDERS' EQUITY		
Share capital (note 7)	72,224	72,137
Contributed surplus	2,797	2,594
Accumulated other comprehensive income (AOCI)	21,239	25,190
Retained earnings	881,052	894,800
	977,312	994,721
	1,865,942	1,891,988

See accompanying notes to these condensed interim consolidated financial statements.

Condensed Interim Consolidated Statement of Changes in Equity

(Unaudited)	Equity attributable to Melcor's shareholders				Total equity
	Share capital	Contributed surplus	AOCI	Retained earnings	
Balance at January 1, 2017	72,137	2,594	25,190	894,800	994,721
Net loss for the period	—	—	—	(5,076)	(5,076)
Cumulative translation adjustment	—	—	(3,951)	—	(3,951)
Transactions with equity holders					
Dividends	—	—	—	(8,672)	(8,672)
Employee share options					
Value of services recognized	—	212	—	—	212
Share issuance	87	(9)	—	—	78
Balance at June 30, 2017	72,224	2,797	21,239	881,052	977,312
(Unaudited)	Equity attributable to Melcor's shareholders				Total equity
	Share capital	Contributed surplus	AOCI	Retained earnings	
Balance at January 1, 2016	70,061	2,743	28,705	876,461	977,970
Net loss for the period	—	—	—	(5,936)	(5,936)
Cumulative translation adjustment	—	—	(7,016)	—	(7,016)
Transactions with equity holders					
Dividends	—	—	—	(7,978)	(7,978)
Employee share options					
Value of services recognized	—	157	—	—	157
Share issuance	208	(46)	—	—	162
Balance at June 30, 2016	70,269	2,854	21,689	862,547	957,359

See accompanying notes to these condensed interim consolidated financial statements.

Condensed Interim Consolidated Statement of Cash Flows

Unaudited (000's)	For the three months ended		For the six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
CASH FLOWS FROM (USED IN)				
OPERATING ACTIVITIES				
Net income (loss) for the period	3,927	1,778	(5,076)	(5,936)
Non cash items:				
Amortization of tenant incentives	1,931	1,516	3,155	3,093
Depreciation of property and equipment	459	495	658	739
Stock based compensation expense	114	69	212	157
Non cash interest	(195)	1,220	171	1,585
Straight-line rent adjustment	(224)	(473)	(522)	(1,188)
Fair value adjustment on investment properties (note 5 and 10)	(947)	(2,436)	12,857	(1,417)
Fair value adjustment on REIT units (note 9 and 10)	4,015	5,576	4,461	14,385
Gain on sale of assets	(14)	(3)	(14)	(3)
Deferred income taxes	16	173	(1,040)	(25)
	9,082	7,915	14,862	11,390
Agreements receivable	10,380	16,838	22,285	44,477
Development activities	(1,404)	(7,282)	(1,352)	(8,127)
Purchase of land inventory (note 4)	(23,451)	(1,309)	(25,130)	(1,309)
Payment of tenant lease incentives and direct leasing costs	(1,604)	(1,330)	(2,398)	(2,570)
Operating assets and liabilities	4,756	(12,482)	3,101	(18,569)
	(2,241)	2,350	11,368	25,292
INVESTING ACTIVITIES				
Purchase of investment properties	—	—	—	(33,738)
Additions to investment properties	(7,003)	(4,224)	(9,415)	(9,068)
Disposal of investment properties (note 5)	4,220	—	4,220	—
Change in restricted cash	—	1,041	—	1,041
Purchase of property and equipment	(184)	(493)	(192)	(566)
Proceeds on disposal of property and equipment	16	9	24	9
	(2,951)	(3,667)	(5,363)	(42,322)
FINANCING ACTIVITIES				
Revolving credit facilities	(945)	4,719	7,102	(13,037)
Proceeds from general debt	10,160	13,268	10,160	55,598
Repayment of general debt	(16,059)	(4,698)	(26,237)	(30,133)
Change in restricted cash	—	1,146	—	1,247
Dividends paid	(4,336)	(3,990)	(8,672)	(7,978)
Share capital issued	25	132	78	162
	(11,155)	10,577	(17,569)	5,859
FOREIGN EXCHANGE GAIN (LOSS) ON CASH HELD IN A FOREIGN CURRENCY	(649)	107	(872)	(2,325)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS DURING THE PERIOD	(16,996)	9,367	(12,436)	(13,496)
CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD	44,452	25,811	39,892	48,674
CASH AND CASH EQUIVALENTS, END OF THE PERIOD	27,456	35,178	27,456	35,178
Total income taxes paid	4,854	6,350	8,954	14,892
Total interest paid	5,806	6,248	11,704	13,271

See accompanying notes to these condensed interim consolidated financial statements.

1. CORPORATE INFORMATION

We are a real estate development company with community development, property development, investment properties, REIT and recreational property divisions. We develop, manage, and own mixed-use residential communities, business and industrial parks, office buildings, retail commercial centres, and golf courses.

The parent company is Melcor Developments Ltd. ("Melcor" or "we") and is incorporated in Canada. The registered office is located at Suite 900, 10310 Jasper Avenue Edmonton, AB T5J 1Y8. We operate in Canada and the United States ("US"). Our shares are traded on the Toronto Stock Exchange under the symbol "MRD". As at June 30, 2017 Melton Holdings Ltd. holds approximately 47.2% of the outstanding shares and pursuant to IAS 24, Related party disclosures, is the ultimate controlling shareholder of Melcor.

As at August 9, 2017, Melcor through an affiliate, holds an approximate 56.7% effective interest in Melcor REIT ("REIT" or "the REIT") through ownership of all Class B LP Units of the Partnership and is the ultimate controlling party. Melcor continues to manage, administer and operate the REIT and its properties under an asset management agreement and property management agreement. Trust units of the REIT are traded on the Toronto Stock Exchange under the symbol "MR.UN".

Our quarterly results are impacted by the cyclical nature of our business environment. Income can fluctuate significantly from period to period due to the timing of plan registrations, the cyclical nature of real estate and construction markets, and the mix of lot sales and product types.

2. BASIS OF PRESENTATION

We prepare our condensed interim consolidated financial statements in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including IAS 34, Interim Financial Reporting.

These condensed interim consolidated financial statements should be read in conjunction with our annual consolidated financial statements for the year ended December 31, 2016, which have been prepared in accordance with IFRS as issued by the IASB.

These condensed interim consolidated financial statements were approved for issue by the Board of Directors on August 9, 2017.

3. ACCOUNTING POLICIES

The accounting policies followed in these condensed interim consolidated financial statements are consistent with those of the previous financial year. We have adopted amendments to standards IAS 7, Statement of Cash Flows and IAS 12, Income Taxes, effective January 1, 2017. Adoption of these amended standards did not require any adjustment to the presentation or disclosures within these condensed interim consolidated financial statements.

4. LAND INVENTORY

	June 30, 2017	December 31, 2016
Raw land held	368,413	333,854
Land under development	149,029	142,350
Developed land	186,858	204,056
	704,300	680,260

During the six month period ended June 30, 2017, we purchased 424.49 acres and 294 lots of land at a cost of \$35,752 and received vendor financing of \$10,622.

During the comparative six month period ended June 30, 2016, we purchased 94 acres of land at a cost of \$3,443 and received vendor financing of \$2,134.

5. INVESTMENT PROPERTIES

Investment properties consists of the following:

	June 30, 2017	December 31, 2016
Investment properties	904,030	929,299
Properties under development	53,676	41,394
Total	957,706	970,693

The following table summarizes the change in investment properties during the period:

			Six months ended June 30, 2017
	Investment Properties	Properties under Development	Total
Balance - beginning of period	929,299	41,394	970,693
Additions			
Transfer from land inventory	—	1,536	1,536
Direct leasing costs	435	89	524
Property improvements	1,737	—	1,737
Development costs	56	7,422	7,478
Capitalized borrowing costs	—	200	200
Disposals	(7,760)	—	(7,760)
Fair value adjustment on investment properties	(15,892)	3,035	(12,857)
Foreign currency translation (included in OCI)	(3,845)	—	(3,845)
Balance - end of period	904,030	53,676	957,706

			Year ended December 31, 2016
	Investment Properties	Properties under Development	Total
Balance - beginning of year	847,387	56,961	904,348
Additions			
Direct acquisition	64,186	—	64,186
Transfer from land inventory	—	12,140	12,140
Direct leasing costs	1,006	289	1,295
Property improvements	3,777	—	3,777
Development costs	1,939	8,949	10,888
Capitalized borrowing costs	—	103	103
Disposals	(38,961)	—	(38,961)
Transfers	44,967	(44,967)	—
Fair value adjustment on investment properties	7,876	7,919	15,795
Foreign currency translation (included in OCI)	(2,878)	—	(2,878)
Balance - end of year	929,299	41,394	970,693

In accordance with our policy we record our investment properties at fair value. Fair value adjustments on investment properties are primarily driven by changes in capitalization rates and stabilized net operating income ("NOI"). Supplemental information on fair value measurement, including valuation techniques and key inputs, is included in note 10.

On April 27, 2017, we disposed of an industrial property in Lethbridge, Alberta for a sales price of \$7,760 (net of transaction costs). The sales price was settled through mortgage assumption of \$2,640, issuance of a vendor-take-back mortgage of \$900, and cash of \$4,220. The vendor take-back (VTB) mortgage bears interest at an annual rate of 6.00%, with interest only payments payable monthly over a 36 month term. The VTB is open to prepayment in whole or in part without penalty.

During the six months ended June 30, 2016, we completed the acquisition of three suburban office properties in the greater Denver area:

- On February 26 - the Offices at Promenade for \$23,073 (US\$17,032) (including transaction costs). As part of the purchase Melcor also assumed a mortgage on the property with a carrying value of \$15,618 (US\$11,529). As at financial liability we recorded the assumed mortgage at its fair value on initial recognition. The fair value of the mortgage was calculated using a market interest rate for an equivalent mortgage;
- On March 3 - the Offices at Inverness for \$13,067 (US\$9,746) (including transaction costs); and
- On March 31 - Syracuse Hill One for \$13,216 (US\$10,188) (including transaction costs).

These acquisitions were funded through available cash and were accounted for as direct acquisitions.

6. GENERAL DEBT

	June 30, 2017	December 31, 2016
Melcor - revolving credit facilities	40,855	32,728
REIT - revolving credit facility	16,297	17,324
Project specific financing	6,320	5,213
Secured vendor take back debt on land inventory	64,615	65,408
Debt on investment properties and golf course assets	444,619	455,189
REIT - convertible debenture	33,015	32,749
	605,721	608,611

7. SHARE CAPITAL

Issued and outstanding common shares at June 30, 2017 are 33,356,451 (December 31, 2016 – 33,350,898). During the three and six months ended June 30, 2017, there were 1,700 and 5,553 options exercised (Q2-2016 – 10,350 and 12,850).

8. SEGMENTED INFORMATION

Geographic Analysis

A reconciliation of our revenues and assets by geographic location is as follows:

External Revenues	For the three months ended		For the six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
United States	3,642	4,793	7,236	8,477
Canada	43,313	37,291	78,286	64,161
Total	46,955	42,084	85,522	72,638

Total Assets

As at	June 30, 2017	December 31, 2016
United States	194,048	203,415
Canada	1,671,894	1,688,573
Total	1,865,942	1,891,988

8. SEGMENTED INFORMATION (continued)

Divisional Analysis

Our divisions reported the following results:

For the three months ended June 30, 2017	Community Development	Property Development	Investment Properties	REIT	Recreational Properties	Corporate	Subtotal	Intersegment Elimination	Total
Segment revenue	22,089	49	8,670	16,559	3,703	—	51,070	(4,115)	46,955
Cost of sales	(14,945)	—	(3,586)	(6,526)	(1,999)	(107)	(27,163)	2,196	(24,967)
Gross profit	7,144	49	5,084	10,033	1,704	(107)	23,907	(1,919)	21,988
General and administrative expense	(2,368)	(517)	(663)	(625)	(804)	(1,936)	(6,913)	828	(6,085)
Fair value adjustment on investment properties	—	983	(878)	(249)	—	—	(144)	1,091	947
Gain on sale of assets	—	—	—	—	14	—	14	—	14
Interest income	291	12	1	14	—	17	335	—	335
Segment Earnings (Loss)	5,067	527	3,544	9,173	914	(2,026)	17,199	—	17,199
Finance costs									(4,936)
Adjustments related to REIT units									(5,897)
Earnings before tax									6,366
Income tax expense									(2,439)
Net income for the period									3,927

For the three months ended June 30, 2016	Community Development	Property Development	Investment Properties	REIT	Recreational Properties	Corporate	Subtotal	Intersegment Elimination	Total
Segment revenue	15,591	3,304	8,885	16,807	4,256	—	48,843	(6,759)	42,084
Cost of sales	(10,813)	(3,300)	(3,423)	(6,522)	(2,188)	(131)	(26,377)	4,644	(21,733)
Gross profit	4,778	4	5,462	10,285	2,068	(131)	22,466	(2,115)	20,351
General and administrative expense	(2,020)	(364)	(588)	(652)	(872)	(1,059)	(5,555)	748	(4,807)
Fair value adjustment on investment properties	—	1,948	(705)	(174)	—	—	1,069	1,367	2,436
Gain on sale of assets	—	—	—	—	3	—	3	—	3
Interest income	152	1	—	8	—	1	162	—	162
Segment Earnings (Loss)	2,910	1,589	4,169	9,467	1,199	(1,189)	18,145	—	18,145
Finance costs									(6,492)
Adjustments related to REIT units									(7,459)
Earnings before tax									4,194
Income tax expense									(2,416)
Net income for the period									1,778

For the six months ended	Community Development	Property Development	Investment Properties	REIT	Recreational Properties	Corporate	Subtotal	Intersegment Elimination	Total
June 30, 2017									
Segment revenue	36,836	130	17,418	33,559	3,864	—	91,807	(6,285)	85,522
Cost of sales	(24,739)	—	(6,891)	(13,343)	(2,502)	(219)	(47,694)	2,807	(44,887)
Gross profit	12,097	130	10,527	20,216	1,362	(219)	44,113	(3,478)	40,635
General and administrative expense	(4,313)	(962)	(1,271)	(1,314)	(1,158)	(4,430)	(13,448)	1,560	(11,888)
Fair value adjustment on investment properties	—	2,703	(770)	(16,708)	—	—	(14,775)	1,918	(12,857)
Gain on sale of assets	—	—	—	—	14	—	14	—	14
Interest income	583	13	2	20	—	37	655	—	655
Segment Earnings (Loss)	8,367	1,884	8,488	2,214	218	(4,612)	16,559	—	16,559
Finance costs									(10,454)
Adjustments related to REIT units									(8,225)
Loss before tax									(2,120)
Income tax expense									(2,956)
Net loss for the period									(5,076)

For the six months ended	Community Development	Property Development	Investment Properties	REIT	Recreational Properties	Corporate	Subtotal	Intersegment Elimination	Total
June 30, 2016									
Segment revenue	23,530	3,310	16,773	33,433	4,474	—	81,520	(8,882)	72,638
Cost of sales	(15,925)	(3,300)	(6,281)	(13,015)	(2,749)	(270)	(41,540)	5,171	(36,369)
Gross profit	7,605	10	10,492	20,418	1,725	(270)	39,980	(3,711)	36,269
General and administrative expense	(4,193)	(844)	(1,273)	(1,393)	(1,223)	(2,229)	(11,155)	1,506	(9,649)
Fair value adjustment on investment properties	—	4,031	(2,820)	(1,999)	—	—	(788)	2,205	1,417
Gain on sale of assets	—	—	—	—	3	—	3	—	3
Interest income	479	2	2	17	—	1	501	—	501
Segment Earnings (Loss)	3,891	3,199	6,401	17,043	505	(2,498)	28,541	—	28,541
Finance costs									(12,881)
Adjustments related to REIT units									(18,149)
Loss before tax									(2,489)
Income tax expense									(3,447)
Net loss for the period									(5,936)

9. NON-CONTROLLING INTEREST IN MELCOR REIT

In accordance with our policy, we account for the remaining 43.3% publicly held interest in the REIT as a financial liability measured at fair value through profit or loss (“FVTPL”). As at June 30, 2017 the REIT units had a fair value of \$98,800 . We recorded adjustments related to REIT units for the three and six months ended June 30, 2017 of \$5,897 and \$8,225 (Q2-2016 - \$7,459 and \$18,149).

As illustrated in the table below, the adjustment is comprised of:

	For the three months ended		For the six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Fair value adjustment on REIT units (note 10)	(4,015)	(5,576)	(4,461)	(14,385)
Distributions to REIT unitholders	(1,882)	(1,883)	(3,764)	(3,764)
Adjustments related to REIT units	(5,897)	(7,459)	(8,225)	(18,149)

The following tables summarize the financial information relating to Melcor's subsidiary, the REIT, that has material non-controlling interest (NCI), before intra-group eliminations.

As at	June 30, 2017	December 31, 2016
Assets	642,977	663,724
Liabilities	352,280	359,828
Net assets	290,697	303,896
Cost of NCI	103,959	103,959
Fair value of NCI	98,800	94,340

	For the three months ended		For the six months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Revenue	16,559	16,807	33,559	33,433
Net loss and comprehensive loss	(1,792)	(4,153)	(15,282)	(14,119)
Cash flows from operating activities	2,701	2,937	5,528	5,546
Cash flows from (used in) investing activities	3,411	564	3,198	(917)
Cash flows from (used in) financing activities, before distributions to REIT unitholders	(3,046)	(3,292)	(4,420)	352
Cash flows used in financing activities - cash distributions to REIT unitholders	(1,882)	(1,883)	(3,764)	(3,764)
Net increase (decrease) in cash and cash equivalents	1,184	(1,674)	542	1,217

10. FAIR VALUE MEASUREMENT

Fair value is the price that market participants would be willing to pay for an asset or liability in an orderly transaction under current market conditions at the measurement date.

The fair value of Melcor's financial instruments were determined as follows:

- the carrying amounts of cash and cash equivalents, accounts receivables, agreements receivable and accounts payable and accrued liabilities approximate their fair values based on the short term maturities of these financial instruments.
- fair values of general debt are estimated by discounting the future cash flows associated with the debt at market interest rates (Level 3).
- fair value of derivative financial liabilities, which is the conversion feature on the REIT convertible debenture, and our floating for fixed interest rate swap, are estimated based upon unobservable inputs, including volatility and credit spread (Level 3).

- fair value of REIT units are estimated based on the closing trading price of the REIT's trust units and the fair value of the convertible debenture is estimated based on the closing trading price of the REIT's debenture (Level 1).

In addition, Melcor carries its investment properties at fair value, which is determined based on the accepted valuation methods of direct income capitalization or discounted future cash flows (Level 3).

The fair value hierarchy categorizes fair value measurement into three levels based upon the inputs to valuation technique, which are defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that are accessible at the measurement date.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

There were no transfers between the levels of the fair value hierarchy during the period.

The following table summarizes Melcor's assets and liabilities carried at fair value and its financial assets and liabilities where carrying value does not approximate fair value.

	June 30, 2017					December 31, 2016	
	Fair Value Hierarchy	Fair Value	Amortized Cost	Total Carrying Value	Total Fair Value	Total Carrying Value	Total Fair Value
Non-financial assets							
Investment properties	Level 3	957,706	—	957,706	957,706	970,693	970,693
Financial liabilities							
General debt, excluding convertible debenture and derivative financial liability	Level 3	—	575,178	575,178	577,426	578,177	583,489
Convertible debenture	Level 1	—	34,315	34,315	35,018	34,315	35,017
Derivative financial liability							
Interest rate swaps	Level 3	339	—	339	339	27	27
Conversion feature on convertible debenture	Level 3	61	—	61	61	61	61
REIT units	Level 1	98,800	—	98,800	98,800	94,340	94,340

Investment properties

Investment properties are remeasured to fair value on a recurring basis, determined based on the accepted valuation methods of direct income capitalization or discounted future cash flows. The application of these valuation methods result in these measurements being classified as level 3 in the fair value hierarchy.

Under the discounted future cash flows method, fair values are determined by discounting the forecasted future cash flows over ten years plus a terminal value determined by applying a terminal capitalization rate to forecasted year eleven cash flows.

Under the direct income capitalization method, fair values are determined by dividing the stabilized net operating income of the property by a property specific capitalization rate.

The significant unobservable inputs in the Level 3 valuations are as follows:

- Capitalization rate - based on actual location, size and quality of the property and taking into consideration available market data as at the valuation date;
- Stabilized net operating income - revenue less direct operating expenses adjusted for items such as average lease up costs, vacancies, non-recoverable capital expenditures, management fees, straight-line rents and other non-recurring items;
- Discount rate - reflecting current market assessments of the uncertainty in the amount and timing of cash flows;
- Terminal capitalization rate - taking into account assumptions regarding vacancy rates and market rents; and

- Cash flows - based on the physical location, type and quality of the property and supported by the terms of existing leases, other contracts or external evidence such as current market rents for similar properties.

An increase in the cash flows or stabilized net operating income results in an increase in fair value of investment property whereas an increase in the capitalization rate, discount rate or terminal capitalization rate decreases the fair value of the investment property.

In determining the fair value of our investment properties judgment is required in assessing the 'highest and best use' as required under IFRS 13, *Fair value measurement*. We have determined that the current uses of our investment properties are their 'highest and best use'.

Melcor's executive management team is responsible for determining fair value measurements on a quarterly basis, including verifying all major inputs included in the valuation and reviewing the results. Melcor's management, along with the Audit Committee, discuss the valuation process and key inputs on a quarterly basis. At least once every two years, the valuations are performed by qualified external valuers who hold recognized and relevant professional qualifications and have recent experience in the location and category of the investment property being valued.

Investment properties were valued by Melcor's internal valuation team as at June 30, 2017 of which 12 investment properties (of 47 legal phases) with a fair value of \$139,000 were valued by qualified independent external valuation professionals during the period. Valuations performed during the period resulted in fair value losses of \$947. As at December 31, 2016 Melcor's internal valuation team valued investment properties of which 45 investment properties (of 82 legal phases valued) with a fair value of \$430,312 were valued by qualified independent external valuation professionals during the year. Valuations performed during 2016 resulted in fair value gains of \$15,795.

The following table summarizes the valuation approach, significant unobservable inputs, and the relationship between the inputs and the fair value:

Asset	Valuation approach	Significant unobservable inputs	Relationship between inputs and fair value
Investment properties	Direct capitalization or discounted cash flows	- Capitalization rate - Discount rate - Terminal rate - Stabilized NOI - Cash flows	Inverse relationship between capitalization, discount and terminal rates and fair value (higher rates result in decreased fair value); whereas higher stabilized NOI or cash flows results in increased fair value.
Properties under development	Direct capitalization less cost to complete	- Capitalization rate - Stabilized NOI - Costs to complete	Inverse relationship between capitalization rate and fair value (higher capitalization rate results in lower fair value); whereas higher stabilized NOI results in increased fair value.
Properties under development - undeveloped land	Direct comparison	- Comparison to market transactions for similar assets	Land value reflects market value.

Weighted average annual stabilized net operating income for investment properties as at June 30, 2017 is \$1,468 (December 31, 2016 - \$1,447). Other significant valuation metrics and unobservable inputs are set out in the following table. Fair values are most sensitive to changes in capitalization rates.

	Investment Properties			Properties under Development		
	Min	Max	Weighted Average	Min	Max	Weighted Average
June 30, 2017						
Capitalization rate	5.50%	8.75%	6.62%	5.75%	6.00%	5.91%
Terminal capitalization rate	5.75%	9.00%	6.78%	6.00%	6.25%	6.16%
Discount rate	6.00%	9.75%	7.69%	7.00%	7.25%	7.09%

	Investment Properties			Properties under Development		
	Min	Max	Weighted Average	Min	Max	Weighted Average
December 31, 2016						
Capitalization rate	5.50%	8.75%	6.58%	6.00%	6.00%	6.00%
Terminal capitalization rate	5.75%	9.00%	6.81%	6.25%	6.25%	6.25%
Discount rate	6.00%	9.75%	7.65%	7.00%	7.50%	7.07%

An increase in capitalization rates by 50 basis points would decrease the fair value and carrying amount of investment properties by \$57,006 (December 31, 2016 - \$57,485). A decrease in capitalization rates by 50 basis points would increase the fair value and carrying amount of investment properties by \$63,070 (December 31, 2016 - \$66,944).

General debt, excluding derivative financial liabilities

The fair value of revolving credit facilities approximates the carrying value excluding unamortized financing costs. The facilities bear interest, at our option, at a rate per annum equal to either the bank's prime lending rate plus 0.75% to 2.25% or at the bank's then prevailing banker's acceptance rate plus a stamping fee of 2.25% to 3.00%.

The fair value of project specific financing, secured vendor take back debt on land inventory and debt on investment properties and golf course assets and convertible debenture have been calculated by discounting the expected cash flows of each loan using a discount rate specific to each individual loan. The discount rate is determined using the bond yield for similar instruments of similar maturity adjusted for each individual project's specific credit risk. In determining the adjustment for credit risk, we consider current market conditions and other indicators of credit worthiness.

The fair value of convertible debenture is estimated based on the closing trading price of the REIT's debenture.

Derivative financial liabilities

Our derivative financial liability is comprised of floating for fixed interest rate swaps on mortgage levels and the conversion feature on the REIT convertible debenture.

The fair value of the interest rate swaps are calculated as the net present value of the future cash flows expected to arise on the variable and fixed portion, determined using applicable yield curves at the measurement date.

The significant unobservable inputs used in the fair value measurement of the conversion feature on the REIT convertible debenture as at June 30, 2017 are as follows:

- Volatility - expected volatility as at June 30, 2017 was derived from the historical prices of the REIT's trust units. As the REIT was formed on May 1, 2013, price history is limited and we have used the entire historical data up until June 30, 2017. Volatility was 16.73% (December 31, 2016 - 16.73%).
- Credit spread - the credit spread of the convertible debenture was imputed from the traded price of the convertible debenture as at June 30, 2017. The credit spread used was 3.71% (December 31, 2016 - 3.71%).

REIT units

REIT units are remeasured to fair value on a recurring basis. The units are fair valued based on the trading price of the REIT units at the period end date. At June 30, 2017 the fair value of the REIT units was \$98,800, resulting in a fair value loss of \$4,015 and \$4,461 (2016 - loss of \$5,576 and \$14,385) in the statement of income (loss) and comprehensive income (loss) during the three and six months ended June 30, 2017 (note 9).

11. EVENTS AFTER THE REPORTING PERIOD

Distributions on REIT trust units

On July 15, 2017 the REIT declared a distribution of \$0.05625 per unit for the months of July, August and September 2017. The distributions will be payable as follows:

Month	Record Date	Distribution Date	Distribution Amount
July 2017	July 31, 2017	August 15, 2017	\$0.05625 per unit
August 2017	August 31, 2017	September 15, 2017	\$0.05625 per unit
September 2017	September 29, 2017	October 16, 2017	\$0.05625 per unit

Dividends declared

On August 9, 2017 our board of directors declared a dividend of \$0.13 per share payable on September 29, 2017 to shareholders of record on September 15, 2017.