

MANAGEMENT INFORMATION
CIRCULAR
March 6, 2013

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Date of Information

All information contained in this information circular is dated March 6, 2013 unless otherwise stated.

Other Information

Additional information about Melcor, including our annual information form, information circular and annual and quarterly reports, is available on SEDAR at www.sedar.com.

Forward-looking Statements

In order to provide our investors with an understanding of our current results and future prospects, our public communications often include written or verbal forward-looking statements.

Forward-looking statements are disclosures regarding possible events, conditions, or results of operations that are based on assumptions about future economic conditions, courses of action and include future-oriented financial information.

This Management Information Circular (Circular) and other materials filed with the Canadian securities regulators contain statements that are forward-looking. These statements represent Melcor's intentions, plans, expectations, and beliefs and are based on our experience and our assessment of historical and future trends, and the application of key assumptions relating to future events and circumstances. Future-looking statements may involve, but are not limited to, comments with respect to our strategic initiatives for 2013 and beyond, future development plans and objectives, targets, expectations of the real estate, financing and economic environments, our financial condition or the results of or outlook of our operations.

By their nature, forward-looking statements require assumptions and involve risks and uncertainties related to the business and general economic environment, many beyond our control. There is significant risk that the predictions, forecasts, valuations, conclusions or projections we make will not prove to be accurate and that our actual results will be materially different from targets, expectations, estimates or intentions expressed in forward-looking statements. We caution readers of this document not to place undue reliance on forward-looking statements. Assumptions about the performance of the Canadian and US economies and how this performance will affect Melcor's business are material factors we consider in determining our forward-looking statements. For additional information regarding material risks and assumptions, please see the discussion under "Business Environment & Risks" in our annual MD&A.

Readers should carefully consider these factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Except as may be required by law, we do not undertake to update any forward-looking statement, whether written or oral, made by the company or on its behalf.

Invitation to Shareholders

Dear Fellow Shareholders:

On behalf of Melcor's Board of Directors and our management team, I invite you to attend the 2012 annual general meeting of shareholders. We are pleased to host this event at:

WHERE: Fairmont Hotel Macdonald

Wedgewood Room 10065 – 100 Street NW Edmonton, Alberta

WHEN: Thursday, April 25, 2013

11:00 AM MDT

At the meeting, our management team will review Melcor's 2012 operating and financial performance, as well as our plans for the remainder of 2013. You will have an opportunity to meet members of our management team and Board of Directors to discuss items of interest to you.

The business items to be dealt with are described in this notice of meeting and management information circular.

We are enclosing the Annual Report with the management information circular and related proxy materials. Additional documentation and information concerning Melcor is available on our website at www.melcor.ca.

If you are unable to attend the annual general meeting in person, or if you hold your shares in the name of a nominee, such as a brokerage firm, I encourage you to vote in advance by any of the means available to you, as described on page 6 of this information circular.

I look forward to seeing you at the Annual Meeting.

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Sincerely,

Ralph B. Young

Chief Executive Officer

Notice of Annual General Meeting of Shareholders

NOTICE IS HEREBY GIVEN that an annual general meeting (the "Meeting") of the Shareholders of Melcor Developments Ltd. ("Melcor" or the "Company") will be held at the Fairmont Hotel MacDonald, Wedgewood Room, 10065 – 100 Street NW Edmonton, Alberta on Thursday, April 25, 2013, at 11:00 AM (MDT), to:

- 1. **Receive** Melcor's consolidated financial statements for the fiscal year ended December 31, 2012 and the auditor's report thereon;
- 2. **Fix** the number of members of the Board of Directors to be elected at the Meeting at eight (8);
- 3. **Elect** nominees to the Board of Directors of Melcor;
- 4. **Appoint** PricewaterhouseCoopers LLP, Chartered Accountants, as Melcor's auditors for the ensuing year at a remuneration to be fixed by the Board of Directors;
- 5. **Transact** such other business as may properly be brought before the Meeting or any adjournment thereof.

Shareholders are referred to the Information Circular appended to this Notice for more detailed information with respect to the matters to be considered at the Meeting.

If you cannot attend the Meeting or any adjournment thereof in person you may vote by proxy, by telephone or over the internet (see page 8 for information). In order to be valid and acted upon at the Meeting, the proxy must be received by Valiant Trust Company (the "Trustee") at least 48 hours (excluding Saturdays, Sundays and holidays) before the time set for the Meeting or any adjournments thereof.

Shareholders are cautioned that the use of the mail to transmit proxies is at shareholders' risk. The Chair of the Meeting has discretion to accept late proxies.

The Board of Directors has fixed the record date for the Meeting as the close of business on March 26, 2013. Only Melcor shareholders of record as at that date are entitled to receive notice of and to vote at the Meeting unless a shareholder transfers shares after the record date and the transferee of those shares establishes ownership of the shares and demands not later than the close of business 10 days before the Meeting that the transferee's name be included in the list of shareholders entitled to vote.

Dated as of the 6th day of March 2013.

BY ORDER OF THE BOARD OF DIRECTORS

Jonathan W. Chia, CA Chief Financial Officer and Corporate Secretary Melcor Developments Ltd.

General Information

Meeting

This management information circular ("Circular") is provided in regard to the solicitation of proxies by the Board of Directors and management of Melcor Developments Ltd. ("Melcor" or the "Company") for use at the Annual General Meeting of Shareholders ("AGM") to be held on April 25, 2013 and at all adjournments of that meeting.

Mailing of Circular

This circular, a proxy and Melcor's 2012 annual report will be mailed to shareholders by March 30, 2013. The 2012 annual report is being mailed to:

- all registered shareholders, except those who asked not to receive it; and
- beneficial shareholders who requested a copy.

Melcor will provide proxy materials to brokers, custodians, nominees and fiduciaries and request that the materials be forwarded promptly to its beneficial shareholders.

Registered and Beneficial Shareholders

You are a Registered Shareholder if your shares are held in your name and you have a share certificate.

You are a Beneficial Shareholder if your shares are held in the name of a nominee. That is, your certificate was deposited with a bank, trust company, securities broker, trustee or other institution.

All references to shareholders in this Circular and the accompanying form of proxy and Notice of Meeting are to shareholders of record unless specifically stated otherwise. Where documents are stated to be available for review or inspection, such items will be shown upon request to a Registered Shareholder who produces proof of their identity.

Annual Report and Interim Reports

If you are a registered shareholder, a copy of Melcor's 2012 annual report is included in this package, unless you asked not to receive it. If you (i) do not wish to receive Melcor's annual report next year; or, (ii) wish to receive Melcor's interim reports, please fill out and return the card enclosed with this package.

If you are a beneficial shareholder, you elect to receive or not receive information from the company stocks that you own through the institution that holds your shares.

Melcor's annual report can be accessed at www.melcor.ca or you can request a copy as set out under Additional Information on page 20.

Voting Information

Who is soliciting my proxy?

The enclosed form of proxy is being solicited by Melcor's management in order to vote your shares as you instruct at the annual shareholders meeting.

How are proxies solicited?

The solicitation of proxies will be primarily by mail. However, certain Melcor employees may also solicit proxies by telephone or in person. The cost of solicitation will be borne by Melcor.

What will I be voting on?

Shareholders will be voting on:

- Fixing the number of members of the Board of Directors to be elected at the Meeting at eight (8)
- Election of directors
- Appointment of PricewaterhouseCoopers LLP as auditors
- Other business, if any

How will these matters be decided at the Meeting?

A majority of the votes cast, by proxy and in person, will constitute approval of matters at the Meeting. For a special resolution, 66 2/3% of the votes cast will constitute approval.

Who counts the votes?

Proxies will be counted and tabulated by the Company's transfer agent, namely Valiant Trust Company.

How can I contact the Transfer Agent?

By Mail: Valiant Trust Company

Shareholder Services #310, 606 4th Street NW Calgary, AB T2P 1T1

By Phone: 1-780-441-2267 By Fax: 1-780-441-2247

By Email: inquiries@valianttrust.com

Is my vote confidential?

Melcor's transfer agent maintains the confidentiality of individual shareholder votes. However, proxies will be submitted to management where they contain comments clearly intended for management, in the event of a proxy contest or to meet legal requirements.

How many votes do I have?

You will have one vote for each common share you held at the close of business on March 26, 2013, the record date for the Meeting. The list of shareholders entitled to vote will be available for inspection after March 26, 2013, during usual business hours, at the offices of Valiant Trust Company, and at the Meeting.

To vote common shares you acquired after the record date, you must, not later than 10 days before the Meeting:

- Request that your name be added to the voters' list; and
- Produce properly endorsed share certificates or otherwise establish that you own the common shares

How will my proxy be voted?

On your form of proxy, you may indicate how you wish your proxyholder to vote your common shares. Where you have specified a choice with respect to any matter to be acted upon, your common shares will be voted in accordance with the choice you have made.

If you have not specified a choice, your common shares will be voted:

- FOR the fixing of the number of members of the Board of Directors to be elected at the Meeting at eight (8);
- FOR the election of each of the proposed nominees as Directors; and
- FOR the appointment of PricewaterhouseCoopers LLP as auditors and authorize the Directors to fix their remuneration.

How many shares are entitled to vote?

Melcor has an authorized capital consisting of an unlimited number of common shares without nominal or par value of which 30,181,624 common shares are issued and outstanding as of the close of business on the Circular Date.

How do I vote?

If you are eligible to vote and your common shares are registered in your name, you may vote your common shares in person at the Meeting, or by proxy, as outlined under "Registered Shareholder Voting."

If your common shares are held in the name of a nominee, please read the instructions below under "Beneficial Shareholder Voting."

What is quorum for the Meeting?

Melcor's by-laws provide that a quorum for the transaction of business at any meeting of shareholders shall be at least two (2) persons present in person, each being a shareholder entitled to vote thereat or a duly appointed proxy or representative for any absent shareholder so entitled, and representing in the aggregate no less than five (5%) percent of Melcor's outstanding common shares carrying voting rights at the Meeting.

What if there are amendments or if other matters are brought before the Meeting?

The enclosed form of proxy gives the persons named on it authority to use their discretion in voting on amendments or variations to matters identified in the Notice.

As of the time of printing of this Circular, management is not aware of any other matter to be presented for action at the Meeting. If, however, other matters properly come before the Meeting, the persons named on the enclosed form of proxy will vote on them in accordance with their judgment, pursuant to the discretionary authority conferred by the form of proxy with respect to such matters.

Are there any principal shareholders?

Based on public filings, as of March 6, 2013, the following people beneficially owns, directly or indirectly, or exercise control or direction over more than ten percent (10%) of the issued and outstanding common shares of the Company.

	Number of Common Shares	Percentage of Outstanding Common Shares Beneficially
Name of Shareholder	Beneficially Owned	Owned or Controlled
Melton Holdings Ltd.	14,607,850	48.40%

Mr. Timothy C. Melton and Mr. Andrew J. Melton together control more than 50% of the voting shares of Melton Holdings Ltd.

To the knowledge of the Company's directors and executive officers, no other person or company beneficially owns, or controls or directs, directly or indirectly, more than 10% of the common shares.

Voting Instructions

Registered Shareholders

You are a registered shareholder if your shares are held in your name and you have a share certificate.

Voting Options

- In person at the meeting (see below)
- By proxy (see below)
- By fax (refer to the enclosed proxy for instructions)
- By internet (refer to the enclosed proxy for instructions)

Voting in Person

If you plan to attend the AGM and wish to vote your shares in person, don't complete or return the enclosed proxy. Your vote will be taken and counted at the meeting. Please register with the transfer agent, Valiant Trust Company, when you arrive at the meeting.

Voting by Proxy

Whether or not you attend the meeting, you can appoint someone else to attend and vote as your proxyholder. You can use the enclosed proxy or any other proper form of proxy to do this. The persons named in the enclosed proxy are directors or officers. You can also choose another person to be your proxyholder by printing that person's name in the space provided. Then complete the rest of the proxy, sign it and return it. Your votes can only be counted if the person you appointed attends the meeting and votes on your behalf. If you have voted by proxy, you may not vote in person at the meeting, unless you revoke your proxy.

Return your completed proxy in the envelope provided and mail it to Valiant Trust Company or fax it to 604-681-3067 so that it arrives by 11:00 AM (MDT) on April 23, 2013 or, if the meeting is adjourned at least 48 hours (excluding weekends and holidays) before the time set for the meeting to resume.

Revoking Your Proxy

You may revoke your proxy at any time before it is acted on. You can do this by delivering a written statement that you want to revoke your proxy to Melcor's registered office: 900, 10310 Jasper Avenue, Edmonton, Alberta T5J 1Y8, not later than forty-eight (48) hours (excluding weekends and holidays) before the time set for the Meeting, or any adjournment thereof, or to the Chairman of the Meeting on April 25, 2013 prior to the start of the meeting, or any adjournment thereof. You may also revoke your proxy by delivering a properly executed proxy of later date or in any other manner permitted by law, by 11:00 AM (MDT) April 23, 2013 to Valiant Trust Company.

Beneficial Shareholders

You are a beneficial shareholder if your shares are held in the name of a nominee. That is, your certificate was deposited with a bank, trust company, securities broker, trustee or other institution.

Voting Options

- In person at the meeting (see below)
- By voting instructions, including naming a proxy (see below)
- By telephone (refer to the enclosed proxy for instructions)
- By internet (refer to the enclosed proxy for instructions)

Voting in Person

If you plan to attend the AGM and wish to vote your shares in person, insert your own name in the space provided on the enclosed voting instruction form. Then follow the signing and return instructions provided by your nominee. Your vote will be taken and counted at the meeting so don't complete the voting instructions on the form. Please register with the transfer agent, Valiant Trust Company, when you arrive at the meeting.

Voting by Proxy

Whether or not you attend the meeting, you can appoint someone else to attend and vote as your proxyholder. Use the enclosed voting instruction form to do this. The persons named in the enclosed voting instruction form are directors and officers. You can also choose another person to be your proxyholder by printing that person's name in the space provided. Then complete the rest of the voting instruction form, sign it and return it. Your vote can only be counted if the person you appointed attends the meeting and votes on your behalf. If you have sent in your voting instruction form, you may not vote again at the meeting unless you revoke your instructions.

Return your completed voting form as per the instructions on the form so that it arrives by 11:00 AM (MDT) on April 23, 2013 or, if the meeting is adjourned at least 48 hours (excluding weekends and holidays) before the time set for the meeting to resume.

Revoking Voting Instructions

Follow the procedures provided by your nominee. Your nominee must receive your request to revoke the instructions prior to 11:00 AM (MDT) on April 23, 2013. This will give your nominee time to submit the revocation to us.

A Beneficial Shareholder receiving a proxy with a Broadridge sticker on it cannot use such proxy to vote his or her shares directly at the Meeting. The proxy must be returned to Broadridge well in advance of the Meeting in order to have the shares voted at the Meeting.

Business to be Conducted at the Meeting

To the knowledge of Melcor's directors, the only matters to be brought before the Meeting are those matters set forth in the accompanying Notice of Meeting.

IN THE ABSENCE OF INSTRUCTIONS MADE ON A PROXY, IT IS THE INTENTION OF THE MANAGEMENT DESIGNEES, IF NAMED AS PROXY, TO VOTE <u>FOR</u> THE APPROVAL OF ALL THE MATTERS REFERRED TO IN THE NOTICE AND AS OUTLINED BELOW.

1. Presentation of Consolidated Financial Statements

Melcor's audited consolidated financial statements for the year ended December 31, 2012 will be placed before the shareholders for their consideration. These audited consolidated financial statements have been reviewed and recommended for approval by the Audit Committee and approved by the full Board of Directors. A copy of the audited consolidated financial statements is available on our website at www.melcor.ca.

Shareholders are not required to vote on these audited consolidated financial statements.

2. Fixing the Number of Directors

It is proposed that the Board of Directors shall consist of eight (8) members for the coming year. Management intends to place before the Meeting, for approval, with or without modification, a resolution fixing the Board of Directors at eight (8) members for the ensuing year. The number of nominees presented by management at the Meeting will be eight (8) nominees.

3. Election of Directors

It is proposed that the persons named on pages 8-9 will be nominated at the Meeting to serve as directors. The Board of Directors and management of Melcor believe the nominees are well qualified to serve as directors. All nominees have confirmed their eligibility and willingness to serve. If for any reason any of the proposed nominees do not stand for election or are unable to serve as such, proxies in favour of management designees will be voted for another nominee in their discretion unless the shareholder has specified in his proxy that the common shares are to be withheld from voting in the election of directors.

Each elected director will hold office until the next annual meeting of the shareholders or until his successor is duly elected, unless his office is earlier vacated in accordance with Melcor's by-laws.

Melcor has a majority voting policy for the election of directors. Any nominee in an uncontested election who receives more withhold votes than votes in his or her favour shall be considered to not have received the support of shareholders.

Such nominee is expected to immediately tender his or her resignation to the Board of Directors.

4. Appointment of Auditors

At the Meeting, shareholders will be asked to appoint PricewaterhouseCoopers LLP, Chartered Accountants ("PWC"), as Melcor's auditors until the next meeting of shareholders and to authorize the board to fix the auditors remuneration. PWC and its predecessor companies have been Melcor's auditors since the company became public in 1968.

The appointment of the auditors will be effected by an ordinary resolution requiring the approval of more than 50% of the votes cast in respect of the resolution by or on behalf of shareholders present in person or represented by proxy at the Meeting. It is the intention of the persons named in the enclosed form of proxy, if named as proxy and not expressly directed to the contrary in the form of proxy, to vote those proxies **FOR** the appointment of PWC as auditors.

Information regarding the Melcor's Audit Committee (required in accordance with National Instrument 52-110 — "Audit Committees") is contained in Melcor's annual information form dated March 6, 2013, under the heading "Audit Committee," and a copy of the Terms of Reference of the Audit Committee is attached to the annual information form as Schedule "A." Melcor's annual information form is available on SEDAR at www.sedar.com.

5. Other Business

Management does not intend to present any other business at the meeting and we are not aware of amendments to proposed matters or any other matters calling for your action.

Interest of Certain Persons In Matters To Be Acted Upon

Other than as set forth in this Circular, none of Melcor's directors or senior officers, nor any person who has held such a position since the beginning of Melcor's most recently completed financial year, nor any proposed nominee for election as a director, has any material interest, direct or indirect by way of beneficial ownership of securities or otherwise, in any matter to be acted upon at the Meeting other than the election of directors.

Nominees for Election to the Board of Directors



Gordon J. Clanachan, FCA, ICD.D Edmonton, Alberta, Canada

Independent

Principal Occupation	Corporate Director & Consultant
Director Since	2009
2012 Attendance	
2012 Director Compensation	\$49,500
Common Shareholdings	7,000
Committees	Audit (Chair)



William D. Grace, FCA Edmonton, Alberta, Canada Independent

Lead Director

Principal Occupation	Corporate Director
Director Since	1994
2012 Attendance ²	100%
2012 Director Compensation	\$48,600
Common Shareholdings	16,000
Committees	Audit Compensation & Governance



Ross A. Grieve Edmonton, Alberta, Canada

Independent

Principal Occupation C	hairman, PCL Construction Holdings Ltd.
Director Since	2003
2012 Attendance	91%
2012 Director Compensation	\$39,800
Common Shareholdings	78,000
Committees	Compensation & Governance



Andrew J. MeltonCalgary, Alberta, Canada

Related

Executive Vice-Chairman

Principal Occupation	Vice-Executive Chairman, Melcor
Director Since	1985
2012 Attendance	100%
2012 Director Compensation	\$nil
Common Shareholdings	53,600 ¹
Committees	none



Timothy C. Melton Edmonton, Alberta, Canada

Related

Executive Chairman

Principal Occupation	Executive Chairman, Melcor
Director Since	1973
2012 Attendance	100%
2012 Director Compensation	\$nil
Common Shareholdings	1,619,260 ¹
Committees	none



Catherine M. Roozen Edmonton, Alberta, Canada

Independent

Principal Occupation Director & Secretary, Cathton Investments Ltd.	
Director Since	2007
2012 Attendance ²	100%
2012 Director Compensation	\$35,900
Common Shareholdings	125,600
Committees	Audit

- 1 Mr. Timothy C. Melton and Mr. Andrew J. Melton together control more than 50% of the voting shares of Melton Holdings Ltd., which owns 14,607,850 common shares.
- 2 Regular board and committee meetings.



Allan E. Scott Edmonton, Alberta, Canada

Independent

Principal Occupation	Corporate Director
Director Since	2007
2012 Attendance	100%
2012 Director Compensation	\$46,300
Common Shareholdings	3,000
Committees	. Governance & Compensation (Chair)



Ralph B. Young Edmonton, Alberta, Canada Related

Chief Executive Officer

Principal Occupation	Chief Executive Officer, Melcor
Director Since	1976
2012 Attendance	100%
2012 Director Compensation	\$nil
Common Shareholdings	1,381,900
Committees	none

NOTE: The term of office for each proposed director expires on the date of the next annual general meeting of shareholders.

No directors or proposed directors have been a director or officer of a company that was subject to an order, became bankrupt or was subject to penalties or sanctions.

The following Melcor directors are also directors of other reporting issuers:

Director	Reporting Issuer	Exchanges
Catherine Roozen	Corus Entertainment	TSX, NYSE

Compensation Discussion & Analysis

Compensation matters are managed by the Corporate Governance & Compensation Committee (CGCC), which is composed of Mr. Allan E. Scott, Mr. William D. Grace and Mr. Ross A. Grieve. The mandate of the CGCC is to review and make recommendations to the Board concerning the appointment, hiring, compensation, performance evaluation, and succession planning of Melcor's senior executive officers. The Board is confident that each of the CGCC members possesses the necessary skills and experience to make decisions on the suitability of Melcor's compensation policies and practices.

Skills and Experience of CGCC Members

Committee	
Member	Relevant Education & Experience
Allan E. Scott - Chair Independent	Mr. Scott is a graduate of the University of Alberta and holds an MBA from York University. Mr. Scott brings a broad range of executive experience from both the public and private sector. During his business career, he served as President & CEO of Edmonton Economic Development Corporation and as President & COO of Telus Communications. Mr. Scott has significant experience in compensation matters. He served on the Compensation Committee of Associated Engineering for ten years. In his various executive capacities, Mr. Scott has been responsible for directing compensation policy for several organizations ranging from 50 to 10,000 employees.
William D. Grace Independent	Mr. Grace is a graduate of the University of Alberta and a Fellow Chartered Accountant. From 1988 to 1994, he was the managing partner in the Edmonton office of PriceWaterhouse. Mr. Grace is a past president of both the Alberta and Canadian Institute of Chartered Accountants. During his business career, he has served as a director of several Canadian corporations where he has been extensively engaged in compensation policies and human resource matters.
Ross A. Grieve Independent	Mr. Grieve is a graduate of the University of Manitoba with a degree in civil engineering. He is the Chairman of the board for the PCL Construction Holdings Ltd. Mr. Grieve served as President & CEO of PCL from 1997 to 2009 and was recognized as Canada's Outstanding CEO of the Year in 2009. In his professional career, Mr. Grieve has been engaged in numerous compensation evaluation and policy decisions.

The CGCC reviews compensation and benefits for the Executive Chairman, the President, the CEO and Melcor's senior executive officers and certain key employees and provides recommendations to the Board of Directors. The CGCC receives data on market salary levels from the Melcor and from third-party compensation surveys.

Executive Compensation Philosophy and Strategy

Melcor's compensation philosophy is designed to align the interests of management with those of the shareholders.

Comprised of base salaries, perquisites, short-term performance based incentives in the form of cash bonuses, and long-term incentives in the form of share options, the overall objectives of Melcor's compensation program are to:

- attract qualified executives who demonstrate exceptional leadership and management skills;
- motivate and retain the services of outstanding individuals who will contribute to long-term success;
- align the interests of executive management with corporate objectives and the creation of shareholder value; and
- ensure a significant portion of compensation is at risk and directly linked to Melcor's success.

Melcor aims to provide competitive compensation compared to other companies of similar size (based on revenue and earnings) and in similar markets (based on industry and geographic region).

In analyzing compensation levels, Melcor uses a salary and compensation survey designed to provide real estate companies, including REITs, publicly traded and large private companies with competitive compensation levels and current information regarding the design, features, and administration of compensation programs.

Most full-time permanent positions, including senior management were evaluated against the survey, which takes into account base salary and annual incentive award values as well as long-term incentives. Alberta-specific data is used wherever possible. The target is to be within 20% of market median for total compensation based on individual performance.

An annual review against the salary survey will be supplemented with compensation consultants for specific positions that require additional information to achieve a proper comparison of actual duties and responsibilities.

No compensation consultants were used in 2012.

Total Compensation Components

The following table describes the components of Melcor's executive compensation structure:

	Form	Period	Purpose
Base Salary	Cash	1 year	 Provides fixed compensation for day-to-day activities Used to provide income certainty Used for attraction and retention
Short-term Incentive	Annual Cash Bonus	1 year	 Provides cash-based reward for achieving corporate and personal performance objectives Used for attraction and retention
Long-term Incentive	Share Options	Vest over 3 years	 Provides equity-based reward to stimulate the creation of shareholder value and align management interests with those of shareholders Used for attraction and retention
Benefits			 Promote general wellness and preventative care Medical and dental insurance, group life and accidental death and dismemberment insurance, short-term disability
Perquisites			 Annual car allowance and parking subsidization

Base Salary

The base salary for the Executive Chairman, the CEO and the President is set by the Board based on the recommendation of the CGCC and is targeted to reflect market conditions. The base salaries of other senior executives are reviewed and approved by the CGCC on the recommendation of the CEO.

Actual salary levels are based on a number of factors, including the individual's performance, responsibilities and experience, and reflect the contribution of each executive officer. Salaries, benefits and

perquisites are generally reviewed annually and adjustments are made when determined appropriate.

Short-Term Incentive (Annual Cash Bonus)

All Named Executive Officers ("NEO") are eligible for annual cash bonuses tied to the achievement of Melcor's financial, operational and strategic objectives and the executive's personal performance.

Executive Officers

The annual cash bonus for the Executive Chairman, the CEO and the President (together, the "Executive Officers") are based on the following earnings-based formula ("Bonus Formula"):

Short-ter	Short-term Incentive Bonus Formula				
	Pre-tax earnings				
_	Fair value gains ¹				
+	Gains on sale of investment property assets based on initial cost ¹				
-	4.5% of opening equity ²				
=	Pre-tax earnings for annual cash bonus calculation				
×	Executive Factor ³				

Notes:

- Adjustment to pre-tax earnings related to fair value and gains/losses on the sale of investment properties is to ensure the cash bonus is based upon realized gains/losses on assets.
- 2. Opening equity adjustment to pre-tax earnings establishes a minimum return on equity before the cash bonus begins to accrue.
- Executive Factor is a percentage set annually by the Board for each
 Executive Officer. In determining the Executive Factor, the CGCC
 considers each Executive Officer's experience, responsibilities, individual
 performance, and market conditions.

The percentage reduction of opening equity and the Executive Factor are set annually by the Board on the recommendation of the CGCC based on market conditions and corporate and individual performance. In 2012, the Executive Factor ranged from 0.6% to 1.0%.

Other Senior Executives

The annual discretionary cash bonus for other senior executives (i.e. excluding the Executive Officers) is based on each individual's performance combined with overall company performance to encourage all employees to contribute to Melcor's overall success.

The purpose of the discretionary cash bonus is to:

- Reward individuals for creating value in the current year that may not be realized on financial statements for several years (reflecting the longer earnings cycle of real estate companies);
- Tailor payment amounts based on individual performance; and
- Determine amounts that directly correlate to Melcor's financial results.

The annual cash bonus for each senior executive is reviewed and approved by the CGCC on the recommendation of the CEO.

Long-Term Incentive (Equity Based)

Long-term incentives are provided through the Melcor's Share Option Plans (see "Share Option Plans").

Performance in the context of long-term incentives is based on the employee's position and their contribution to Melcor's success. The long-term incentive program is designed to align the interests of Melcor's executives and shareholders and to encourage employee share ownership. The plan is also designed to retain the services of key employees and to represent a significant portion of their overall, long-term compensation package.

The Board of Directors approves annual grants of share options on the recommendation of the CGCC after review and recommendations from the CEO, which include considerations of the employee's individual performance and previous share option grants.

No options were granted to NEOs in 2012 due to long-term trading blackouts arising from the strategic process that the Melcor announced on January 8, 2013.

Assessment of Risk Associated with Melcor's Compensation Policies and Practices

The Board understands Melcor's compensation practices and policies and reviews them annually. The Board ensures during its review that total compensation is directly tied to Melcor's success for all executive level roles. This reduces the overall risk of Melcor's compensation policies and practices by ensuring incentive plans and payments are in line with our overall financial health and profitability.

Compensation Decision-Making Process

Executive Officers

The following items are considered by the CGCC as part of the compensation decision-making process:

- 2012 financial results
- Any variation between fiscal targets and actual results
- Cash bonus related to 2012 based on Bonus Formula
- The Executive Officer's individual performance
- The Executive Officer's base salary for current year

The CGCC may recommend an additional discretionary bonus amount based on market conditions and individual performance.

While achieving the annual fiscal targets is a primary consideration in the CGCC's determination of the Executive Officers' incentive based compensation, the CGCC is of the view that strict adherence to formulas for the determination of compensation may result in unintended, counterproductive consequences. Accordingly, the CGCC exercises its own judgment and discretion in assessing each executive's performance.

The CGCC recommends the base salary for the current year along with short- and long-term incentive based compensation for the prior year for each Executive Officer to the Board for approval.

The CGCC also recommends to the Board, for approval, the opening equity adjustment and Executive Factor to be used in the Bonus Formula for the current fiscal year.

Other Senior Executives

The CEO presents recommendations to the CGCC for annual cash bonuses to be paid to Melcor's other senior executives. In assessing the proposed amounts, the CGCC evaluates overall financial results and the performance of each senior executive in their respective roles. The CGCC also compares the proposed bonus to the bonus paid to each senior executive in the previous year. In carrying out these functions, the CGCC takes into account both company and individual performance.

The CGCC approves the incentive based compensation (both shortand long-term) for senior executives for the previous fiscal year.

Compensation Consultants

In assessing the various elements of compensation the CGCC may retain special legal, accounting, financial or other consultants, including executive search firms and/or compensation consulting firms, to provide advice at Melcor's expense.

During fiscal 2010, an executive compensation review was completed by Mercer (Canada) Ltd., an independent compensation consultant. Upon review of the results, the CGCC concluded that Melcor's total compensation structure was within an acceptable range in comparison to industry peers. For the year ended December 31, 2012 no specialized compensation consultants were retained.

Melcor intends to continue to use salary surveys, supplemented with compensation consultants where necessary to ensure that compensation levels remain competitive.

The fees paid to compensation consultants were:

Mercer (Canada) Ltd.	2012	2011	2010
Executive Compensation —	-	-	\$17,735
Related Fees			

Summary Compensation for Named Executive Officers

Compensation for the chief executive officer, chief financial officer, and the next three most highly compensated executive officers (named executive officers or NEOs) is summarized in the following table:

Name and Principal Position	Year	Base salary	Annual cash bonus ¹	Option-based awards ²	All other compensation ³	Total compensation
Ralph B. Young CEO	2012 2011 2010	300,000 380,000 370,000	485,950 1,150,724 851,806	Nil 69,600 202,950	10,461 9,624 9,624	796,411 1,609,948 1,434,380
Jonathan W. Chia⁴ VP Finance and CFO	2012 2011	170,000 142,323	150,000 100,000	Nil 197,100	13,201 8,458	333,201 447,881
Timothy C. Melton Executive Chairman	2012 2011 2010	300,000 320,000 335,000	485,950 863,043 638,854	Nil 139,200 248,050	9,435 7,973 7,973	795,385 1,330,216 1,229,877
Brian D. Baker⁵ President and COO	2012 2011 2010	264,583 215,000 162,000	485,950 350,000 200,000	Nil 311,000 112,750	15,301 12,776 12,376	765,834 888,776 487,126
W. Peter Daly Executive VP, Community Development	2012 2011 2010	233,000 203,545 220,500	450,000 420,000 375,000	Nil 52,200 112,750	14,456 9,698 9,845	697,456 685,443 718,095

- 1 The annual cash bonus is accrued in the 2012 financial statements and paid to employees in three equal instalments in February, April and May 2013.
- The fair value of option-based awards granted in the fiscal year noted is calculated using the Black-Scholes model in accordance with International Financial Reporting Standards. Please refer to Melcor's consolidated financial statements (on www.sedar.com) for assumptions and estimates used. Melcor does not have a share-based awards plan.
- 3 Represents payments for car allowances, parking and other fees. Also includes contributions by Melcor under the Registered Retirement Savings Plan that match employee contributions up to \$2,900 annually. The RRSP program is available to all full-time employees.
- 4 Mr. Chia joined Melcor and was appointed Chief Financial Officer on January 24, 2011.
- 5 Mr. Baker was appointed President and Chief Operating Officer effective June 1, 2012. Prior to that, he was Executive Vice President and Chief Operating Officer.

Fiscal 2012 Compensation Mix

Melcor's "pay-for-performance" compensation philosophy results in a significant portion of each executive's compensation being "at risk", which, combined with long-term equity based incentive plans, provides motivation to Melcor's executives and aligns their interests with the creation of long-term shareholder value. This compensation philosophy ensures that executives have 'skin-in-the-game' and provide superior compensation for superior performance.

The components of each executive's overall compensation vary based on position.

The following table illustrates the executive's total compensation mix for the fiscal year ended December 31, 2012.

Name	Base Salary	Annual Cash Bonus	Long-Term Incentives ¹	Total ²	% At Risk
Ralph B. Young	300,000	485,950	111,836	897,786	67%
Jonathan W. Chia	170,000	150,000	12,950	332,950	49%
Timothy C. Melton	300,000	485,950	163,032	948,982	68%
Brian D. Baker	264,583	485,950	55,550	806,083	67%
W. Peter Daly	233,000	450,000	46,918	729,918	68%

¹ Long-term incentive represents the value of in-the-money options that vested during fiscal 2012 based on the share price on the vesting date.

² Total assumes that in-the-money options were exercised in the current year.

Pension Plan Benefits

Melcor does not have a pension plan for its NEOs or other employees.

Employment Contracts

There are no contracts, agreements, plans or arrangements to compensate NEOs in the event of termination of employment (whether voluntary, involuntary or constructive), resignation, retirement, change of control, or a change in duties or responsibilities.

Option-Based Awards - Outstanding

	Option-based Awards ^{3, 4}			
	Number of Securities	Option	Option	Value of unexercised
Name and principal position	underlying unexercised options	exercise price	expiration date	in-the-money options ²
Ralph B. Young	30,000	19.34	Mar 18, 2013⁵	=
CEO	23,400	10.94	Dec 17, 2014	112,554
	45,000	13.74	Dec 13, 2015	90,450
	20,000	12.76	Dec 20, 2016	59,800
Jonathan W. Chia ¹	30,000	14.38	Feb 2, 2016	41,100
VP Finance and CFO	15,000	12.76	Dec 20, 2016	44,850
Timothy C. Melton	45,000	19.34	Mar 18, 2013 ⁵	-
Executive Chairman	33,400	3.71	Dec 15, 2013	402,136
	70,000	10.94	Dec 17, 2014	336,700
	55,000	13.74	Dec 13, 2015	110,550
	40,000	12.76	Dec 20, 2016	119,600
Brian D. Baker ⁶	4,000	16.60	July 27, 2013	-
President and COO	7,500	19.34	Mar 18, 2013⁵	-
	10,000	3.71	Dec 15, 2013	120,400
	15,000	10.94	Dec 17, 2014	72,150
	25,000	13.74	Dec 13, 2015	50,250
	50,000	16.05	Jun 3, 2016	-
	25,000	12.76	Dec 20, 2016	74,750
W. Peter Daly	4,000	16.60	July 27, 2013	-
Executive VP,	10,000	19.34	Mar 18, 2013⁵	-
Community Development	15,000	10.94	Dec 17, 2014	72,150
	25,000	13.74	Dec 13, 2015	50,250
	15,000	12.76	Dec 20, 2016	44,850

- 1 Mr. Chia was appointed Chief Financial Officer on January 24, 2011.
- 2 \$15.75, the closing price of Melcor shares on December 31, 2012, was used to calculate the value of the unexercised in-the-money options.
- 3 All option-based awards are granted with an exercise price equal to the volume weighted average trading price of Melcor's common shares for the 20 trading days prior to the grant date, in accordance with the share option plans.
- 4 Only option-based awards have been awarded to NEOs. Melcor does not have a share-based awards plan.
- 5 Expiration extended due to trading blackout.
- 6 Mr. Baker was appointed President and Chief Operating Officer effective June 1, 2012. Prior to that, he was Executive Vice President and Chief Operating Officer.

Incentive Plan Awards – Value Vested or Earned During 2012

Name	Options-based awards value vested during 2012 ¹	Non-equity plan compensation value earned during 2012	
Ralph B. Young	111,836	485,950	
Jonathan W. Chia	12,950	150,000	
Timothy C. Melton	163,032	485,950	
Brian D. Baker	55,550	485,950	
W. Peter Daly	46,918	450,000	

1 Option-based awards represents the value of in-the-money options that vested during fiscal 2012 based on the share price on the vesting date.

Director Compensation

As at March 6, 2013, Melcor has 8 directors, including 5 independent directors and 3 executive directors. We define independent directors according to the definition contained in National Instrument 52-110 Section 1.4.

The Corporate Governance and Compensation Committee is responsible for reviewing the adequacy and form of compensation of the directors and the Lead Director to ensure compensation realistically reflects the responsibilities and risks involved with being an effective director.

Director compensation is made up of an annual director retainer, additional retainers for committee chairs and the Lead Director, and meeting fees for each meeting attended.

Director compensation is not paid to directors who are employees of Melcor.

Retainers and Fees

Effective March 14, 2012, director compensation was set as follows:

Component	Amount
Annual Director Retainer	\$20,000 per year
Board & Committee Meeting Fees	\$1,500 per meeting
Lead Director Retainer	\$2,500 per year
Audit Chair Retainer	\$10,000 per year
Compensation & Governance Chair Retainer	\$5,000 per year

1 Paid in addition to annual director retainer and meeting fees.

The Directors do not receive option-based awards, share-based awards, non-equity incentive plan compensation or pension income.

Director Compensation Summary

Director	Annual retainer¹	Meeting fees	All other compensation	Total
Gordon J. Clanachan	\$30,000	\$13,500	\$6,000 ²	\$49,500
William D. Grace	22,500	22,500	3,600 ²	48,600
Ross A. Grieve	20,000	15,000	4,800 ²	39,800
Catherine M. Roozen	20,000	13,500	2,400 ²	35,900
Allan E. Scott	25,000	16,500	4,800 ²	46,300

- Includes lead director and committee chair retainers.
- 2 Special committee fees.

Shareholdings of Independent Directors

Director	Number	Value ¹
Gordon J. Clanachan	7,000	\$110,250
William D. Grace	16,000	252,000
Ross A. Grieve	78,000	1,228,500
Catherine M. Roozen	125,600	1,978,200
Allan E. Scott	3,000	47,250

1 Based on closing price of Melcor shares on December 31, 2012.

Share Option Plans

2000 Share Option Plan

A share option plan was approved by the Board on September 28, 2000 (the "Plan") and approved by the shareholders at the Company's annual general meeting on May 17, 2001. Amendments to this plan were approved by the shareholders at the Company's general and special meeting on April 19, 2007. The purpose of the Plan was to assist the Company to attract, retain and motivate full-time employees of the Company by permitting those persons to participate in the growth and development of the Company through the acquisition of Common Shares. All full time employees and consultants are eligible to participate in the Plan.

The Plan initially provided for 3,000,000 Common Shares of the Company to be reserved for granting of options pursuant to the Plan. The aggregate number of shares issuable pursuant to options under the Plan is subject to adjustment in accordance with Section 10 of the Plan. The price payable upon the exercise of any option is set at the time of the grant, subject to regulatory requirements. The option price could not be less than the market price of the shares defined as the weighted average trading price on the TSX for the 20 consecutive days during which Common Shares were traded on the TSX immediately prior to the granting of the option. The Plan restricts the granting of options to any one person or Insider, within a one year period, to 5% of the outstanding Common Shares and restricts the granting of options to all insiders to 10% of the outstanding Common Shares. The Plan does not allow for any financial assistance by the Company to an Optionee to exercise options.

The termination of employment of an Optionee for cause by the Company, shall extinguish as of the date of termination of employment all right or entitlement of the Optionee to exercise any option that may be otherwise outstanding on that date. Upon the termination of employment of an Optionee without cause by the Company including death or permanent disability, the options shall remain exercisable for 6 months following the termination date to the extent that the Optionee was entitled to exercise the option on the termination date. Upon termination of employment of an Optionee due to retirement or resignation, the option shall remain exercisable for 60 days following the termination date to the extent that the Optionee was entitled to exercise the option on the termination date.

The Plan may be amended by the Board at any time, subject to applicable law (including, without limitation, the rules, regulations and policies of The Toronto Stock Exchange), if any, that requires the approval of shareholders or any governmental or regulatory body. Without limiting the generality of the foregoing, the Board may make the following types of amendments to the Plan without seeking shareholder approval:

a) amendments of a "housekeeping" nature;

- b) amendments necessary to comply with the provisions of applicable law or regulation;
- c) a change to the vesting provisions of a security or the Plan;
- a change to the termination provisions of an option or the Plan which does not entail an extension beyond the original expiry date;
- e) amendments respecting administration of the Plan;
- the addition, removal or modification of a cashless exercise feature, payable in cash or Common Shares, provided that there is a full deduction of the number of underlying common shares from the Plan reserve;
- g) amendments necessary to suspend or terminate the Plan;
- any other amendment, whether fundamental or otherwise, not requiring shareholder approval under applicable law (including, without limitation, the rules, regulations and policies of The Toronto Stock Exchange).

Shareholder approval will be required for the following types of amendments:

- i) amendments to the number of Common Shares issuable under the Plan, including an increase to a fixed maximum number of Common Shares or a change from a fixed maximum number of Common Shares to a fixed maximum percentage;
- any amendment which reduces the exercise price or purchase price of an option held by an insider;
- iii) any amendment extending the term of an option beyond its original expiry date except as otherwise permitted by the Plan;
- iv) the adoption of any option exchange involving the cancellation and re-issuance of options;
- v) any amendment expanding participants to include non-employee directors; and
- vi) amendments required to be approved by shareholders under applicable law (including, without limitation, the rules, regulations and policies of The Toronto Stock Exchange).
- vii) To the extent of any conflict between subsections a) to h) and subsections i) to vi) above, the latter shall prevail. The Board may, in its discretion, suspend or terminate, or fix a date for the termination of the Plan. No such termination shall affect any grants previously made which have neither expired nor been terminated.

Although the Board may determine that options shall expire unless exercised on or before the tenth anniversary from the date of grant, the Board will normally use the seventh anniversary from the date of

grant as the option expiry date. Options are not assignable. The Company does not have the ability to transform the option into a stock appreciation right involving the issuance of securities from treasury. The right to exercise an option vests in accordance with the limitations as set out in Section 6.4 of the Plan. The vesting period was established by the Board at the time of the grant and was normally over five years. Subject to prior approval, if required, of the TSX, the Board may amend or discontinue the Plan. It has been the intention of the Board since February 23, 2007 to not grant any options from this plan.

2007 Share Option Plan

A new share option plan was approved by the Board on February 23, 2007 (the "2007 Plan") and by the shareholders at the Company's annual general meeting on April 19, 2007. A copy of the 2007 Plan is attached to the Information Circular of the Company filed March 16, 2006 and may be accessed on SEDAR at www.sedar.com. The purpose of the 2007 Plan is to assist the Company and its Subsidiaries to attract, retain and motivate eligible participants of the plan being full-time employees and directors and persons who provide key services to the Company or its Subsidiaries by permitting those persons to participate in the growth and development of the Company through the acquisition of Share options.

The 2007 Plan provides for 3,000,000 Common Shares of the issued and outstanding common shares to be reserved for granting of options. The aggregate number of common shares issuable pursuant to options under the 2007 Plan is subject to adjustment in accordance with Section 8 of the 2007 Plan. The price payable upon the exercise of any Option is set at the time of the grant, subject to regulatory requirements, and shall not be less that Market Price, as such term is defined in the 2007 Plan. The Plan restricts the granting of options to any one person or Insider, within a one-year period, to 5% of the outstanding Common Shares and restricts the granting of options to all insiders to 10% of the outstanding Common Shares.

The terms of the Option shall be a period fixed by the Board, not to exceed the maximum period of time permitted by the TSX. Options shall be exercisable in whole or in part at any time during this period in accordance with such vesting provisions, in accordance with limitations as set out in Articles 7 and 9 of the 2007 Plan. The vesting period is established by the Board at the time of the grant. No financial assistance is provided by the Company to Optionees to facilitate the purchase of securities with respect to the 2007 Plan.

If an Optionee ceases to be a director, officer, employee or Service Provider of the Company or a Subsidiary for any reason other than death, including the resignation or retirement and termination of employment by the Company or a Subsidiary, the Option shall remain exercisable for 60 days following the effective date of such notice of resignation or retirement to the extent that the Optionee was entitled to exercise the Option on the termination date. In the event of termination of employment for cause by the Company or a Subsidiary, the Option shall expire and terminate immediately at the time of delivery of notice of termination of employment. In the event of death or Permanent Disability of an Optionee, the Option shall remain exercisable for six months from the date of death or the date of Permanent Disability, subject to such shorter period as may be otherwise specified in a share option agreement. Options are not transferable or assignable unless specifically provided or to the extent, if any, permitted by TSX.

Subject to prior approval, if required, of the TSX, the Board may amend the terms of the 2007 Plan without the consent of the Optionee provided that the amendment will not adversely alter or impair any Option previously granted except as permitted by Article 13.2(c) and the adjustment provisions of Article 8. If the 2007 Plan is terminated, the provisions of the 2007 Plan and any administrative guidelines adopted by the Board and in force on the date of termination will continue in effect as long as any Option or any rights pursuant thereto remain outstanding and the Board will remain able to make such amendments to the 2007 Plan or the Options outstanding.

Securities Authorized for Issuance under Share Option Plans

As at the end of the Melcor's most recently completed year-end, there were outstanding share options granted to its directors, officers, employees and independent contractors as set out in the following table:

Plan Category ¹ as at December 31, 2012	Number of shares to be issued upon exercise of outstanding options	Weighted average exercise price of outstanding options	Number of shares available for issuance
2000 Share Option Plan	35,000	\$16.60	83,400
2007 Share Option Plan	1,399,440	\$12.98	1,264,066

1 Melcor does not have equity compensation plans that are not approved by shareholders.

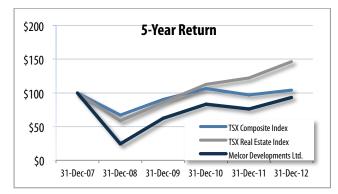
In the period between the December 31, 2012 and March 6, 2013, no share options were exercised under the plans.

Performance Graphs

5-Year Performance Graph

The following graph compares total shareholder return for \$100 invested in our common shares at December 31, 2007 (assuming all dividends are reinvested), against the total return of the S&P TSX Composite Index and the TSX Real Estate Index.

Year	TSX Composite Index	TSX Real Estate Index	MRD
31-Dec-07	100	100	100
31-Dec-08	67	59	24
31-Dec-09	90	86	62
31-Dec-10	106	113	83
31-Dec-11	97	122	76
31-Dec-12	104	146	93



10-Year Performance Graph

The following graph compares total shareholder return for \$100 invested in our common shares at December 31, 2002 (assuming all dividends are reinvested, adjusted for the 10-to-1 stock split completed in 2006), against the total return of the S&P TSX Composite Index and the TSX Real Estate Index.

	TSX Composite	TSX Real Estate	
Year	Index	Index	MRD
31-Dec-02	100	100	100
31-Dec-03	127	137	124
31-Dec-04	145	152	137
31-Dec-05	180	183	318
31-Dec-06	211	273	501
31-Dec-07	232	247	552
31-Dec-08	155	145	134
31-Dec-09	210	213	344
31-Dec-10	247	278	460
31-Dec-11	225	301	419
31-Dec-12	241	361	516



Normal Course Issuer Bid

On August 30, 2011, Melcor obtained approval from the TSX to purchase up to 1,512,274 (a maximum of 5%) of its issued and outstanding common shares in a twelve-month period. The NCIB commenced on the September 1, 2011 and terminated on August 31, 2012. Purchases of common shares under the NCIB were effected through the facilities of the TSX at the market price at the time of purchase. No (Nil) common shares were purchased pursuant to the NCIB in 2012 (2011 – 304,000 shares were purchased at an average weighted price of \$11.36).

Interest Of Informed Persons In Material Transactions

No informed person had an interest in a material transaction in 2012.

On February 8, 2011, Melcor completed the issuance and sale of \$40,000,000, 6.25% convertible unsecured subordinated debentures. \$20,000,000 of the convertible debentures were issued to Melton Holdings Ltd., of which greater than 50% of the voting shares are controlled by Mr. Timothy C. Melton and Mr. Andrew J. Melton. \$2,000,000 of the convertible debentures were issued to Cavell Holdings Ltd., which is controlled by Mr. Timothy C. Melton.

Report of the Corporate Governance & Compensation Committee



The CGCC is responsible for assisting the Board in ensuring that Melcor's human resources strategies, policies and programs support corporate objectives and create shareholder value, and in measuring Board performance with respect to governance standards.

The primary mandate of the CGCC is to:

- Review the development, implementation and assessment of effective governance principles;
- Oversee the form and adequacy of compensation and benefits provided by Melcor to its senior executives and employees;
- Administer all incentive compensation plans and programs and monitor Melcor's succession plan;
- Considers the composition of the Board and its committees and prepares recommendations for director nominees

The members of the CGCC are three independent directors (Messrs. Scott, Grace and Grieve). Mr. Scott serves as the Chair of the CGCC.

The CGCC held 6 meetings in 2012 and held in camera sessions without the presence of Melcor management during each meeting.

CGCC Approval

The CGCC has reviewed and discussed the compensation disclosure in this document, including information in the Board of Directors section, the Executive Compensation section and the Directors' Compensation section with Melcor's management. It has recommended that the disclosure be included in the Management Information Circular.

W.J. Grove

On behalf of the Corporate Governance and Compensation Committee,

Allan E. Scott (Chair)

Ma & Seatt

William D. Grace

Ross A. Grieve

Statement of Governance Practices

Melcor's Board of Directors and management team recognize that effective corporate governance practices are fundamental to the long-term success of the company. As such, the Board of Directors and management have implemented a series of governance policies and procedures to meet or exceed applicable Canadian stock exchange and regulatory rules. The Corporate Governance and Compensation Committee monitor regulatory changes and best practices and periodically review, evaluate and modify corporate governance processes as necessary. The Board of Directors and management are committed to maintaining a high level of corporate governance.

A description of Melcor's corporate governance practices under National Instrument 58-101, "Disclosure of Corporate Governance Practices", is provided in Schedule A.

Additional Information

Additional information relating to Melcor's business is available on SEDAR at www.sedar.com or under the 'Investor Relations' tab on Melcor's website at www.melcor.ca.

Additional financial information about Melcor is provided in the comparative consolidated financial statements and management's discussion and analysis in the annual report for the year ended December 31, 2012.

Copies of these documents and any other documents incorporated by reference, additional interim financial statements for periods subsequent to December 31, 2012 and additional copies of this Circular are available on request.

Please direct your request for materials to:

By Mail: Investor Relations

Melcor Developments Ltd. 900, 10310 Jasper Avenue Edmonton, Alberta T5J 1Y8

By Phone: 780-423-6931 **By Fax:** 780-426-1796

By Email: ir@melcor.ca

Board of Directors Approval

Melcor's board of directors has approved the content and the sending of this Management Information Circular to the Shareholders.

Jonathan W. Chia, CA

Chief Financial Officer and Corporate Secretary

Melcor Developments Ltd.

Schedule A | Statement of Corporate Governance Practices

The following table summarizes Melcor's governance procedures in accordance with National Instrument 58-101 - "Disclosure of Corporate Governance Practices."

Col	porate Governance Guideline	Comments	
1.	Board of Directors		
a)	Disclose the identity of directors who are independent.	The independent directors are: William. D. Grace (Lead Director) Gordon J. Clanachan Ross A. Grieve Catherine M. Roozen Allan E. Scott	
<i>b)</i>	Disclose the identity of directors who are not independent, and describe the basis for that determination.	The following directors are not considered independent as defined in NI 52-110 Section 1.4 Audit Committees: Ralph B. Young – CEO of Melcor Timothy C. Melton – Executive Chairman of Melcor Andrew J. Melton – Executive Vice-Chairman of Melcor Messrs. Timothy C. Melton & Andrew J. Melton together control greater than 50% of the voting shares of Melton Holdings Ltd., the controlling shareholder of Melcor Developments Ltd.	
c)	Disclose whether a majority of directors are independent.	Five of Melcor's eight directors (62.5%) are independent.	
d)	If a director is presently a director of any other reporting issuer (or the equivalent) in a jurisdiction or a foreign jurisdiction, identify both the director and the other issuer.	All directorships with other public entities for each director are disclosed in Melcor's management information circular.	
e)	Disclose whether or not the independent directors hold regularly scheduled meetings at which non-independent directors and members of management are not in attendance.	The independent directors periodically hold <i>in camera</i> sessions at Board and committee meetings. The Audit Committee also holds <i>in camera</i> sessions with the external auditors and management. In meetings where <i>in camera sessions</i> were not held, the Directors determined that all issues had been openly and candidly discussed as facilitated by the Executive Chairman and/or Lead Director and that separate <i>in camera</i> sessions were not required. FY2012 In Camera sessions: Board:	
f)	Disclose whether the chair of the Board of Directors is an independent director. If the Board of Directors has a chair or lead director who is an independent director, disclose the identity of the independent chair or lead director, and describe his or her role and responsibilities.	The Chairman of the Board of Directors is Mr. Timothy. C. Melton who is not an independent director. The Board has appointed Mr. William. D. Grace as the Lead Director. The role and responsibilities of the Lead Director are as follows: • to develop the agenda for the Executive Sessions of the Board as required • to act as a liaison between Melcor's management and the Board where and if required • to chair the meetings of the Board in the absence of the Executive Chairman • to ensure the Board is carrying out its responsibilities in accordance with:	

Corporate Governance Guideline

Comments

- (a) good governance practices
- (b) the constating documents of Melcor, and
- (c) the approved corporate governance guidelines
- to consider any other appropriate structures and procedures to ensure that the Board can function independently of management
- to undertake the lead on any other corporate governance matters that the Board may require or request from time to time
- g) Disclose the attendance record of each director for all meetings of the Board of Directors held since the beginning of the issuer's most recently completed financial year.

	Board	Committee	% of Regular	Special Committee	% of Total
Director	Meetings	Meetings	Meetings	Meetings	Meetings
Timothy C. Melton	5/5	-	100%	-	100%
Andrew J. Melton	5/5	-	100%	-	100%
Gordon J. Clanachan	5/5	4/4	100%	4/4	100%
William D. Grace	5/5	10/10	100%	3/4	95%
Ross A. Grieve	4/5	6/6	91%	4/4	93%
Catherine M. Roozen	5/5	4/4	100%	2/4	85%
Allan E. Scott	5/5	6/6	100%	4/4	100%
Ralph B. Young	5/5	-		-	100%

In fiscal 2012, the Board appointed a special committee comprised of all independent directors and chaired by Mr. Gordon Clanachan to oversee the strategic process to advance Melcor's business interest through the creation of a Real Estate Investment Trust (REIT). The special committee had four meetings in 2012.

2. Board of Directors' Mandate

Disclose the text of the Board of Directors' mandate.

The Board has adopted a Mandate (see Appendix A) which, amongst other matters, sets out the Board's principal responsibilities which are:

- adoption of a corporate strategic planning process;
- managing risks and protecting shareholder value;
- succession planning including appointing, developing and monitoring senior management;
- communications policy;
- internal corporate controls and management information systems;
- corporate governance; and
- knowledge and understanding of the business and maintaining high levels of integrity in business conduct.

3. Position Descriptions

(a) Disclose whether or not the Board of
Directors has developed written position
descriptions for the chair and the chair of each
committee of the Board of Directors.

The Board of Directors has developed written position descriptions for the Executive Chairman, Executive Vice-Chairman, Lead Director and the Chairman of each Board committee.

See Appendix C: Position Descriptions & Appendix B to the 2012 Annual Information Form, filed on www.sedar.com and incorporated by reference in this Circular.

(b) Disclose whether or not the Board of Directors and CEO have developed a written position description for the CEO. The Board of Directors has developed and approved a written description for the CEO.

See Appendix C: Position Descriptions

Corp	oorate Governance Guideline	Comments
4.	Orientation & Continuing Education	
(a)	Briefly describe what measures the Board of Directors takes to orient new directors regarding:	
	i. the role of the Board of Directors, its committees and its directors	Each director has a 'Director's Manual' that contains a board charter that outlines Melcor's expectations with respect to director behavior, roles and responsibilities. Each committee has a Charter or Terms of Reference that outlines the specific responsibilities of the committee.
ii. the nature and operation of the issuer's business.		Arrangements are made for briefing sessions from appropriate senior personnel to help directors better understand Melcor's strategy and business operations.
		Senior managers and other Melcor employees make frequent presentations at board meetings on a variety of business issues and strategies. In addition, external resources occasionally present at board meetings. Directors also participate on tours from time-to-time with local management. This provides an opportunity to meet with employees and learn more about Melcor's business, development activities and asset holdings.
(b) Briefly describe what measures the Board of Directors takes to provide continuing education for its directors.		Subject to board approval, directors may enroll in professional development courses at Melcor's expense.
		No directors were enrolled in professional development courses at Melcor's expense in 2012.
5.	Ethical Business Conduct	
(a)	Disclose whether or not the Board of Directors has adopted a written code for the directors, officers and employees. If the Board of Directors has adopted a written code:	Melcor has a Business Code of Conduct that is applicable to all directors, officers and employees.
	i. disclose how a person or company may obtain a copy of the code	Melcor's Business Code of Conduct is available on our website at www.melcor.ca and on SEDAR at www.sedar.com .
		It may also be mailed on request (see Additional Information, page 20).
	ii. describe how the Board of Directors monitors compliance with its code	All new employees are required to read and sign-off on the Code as part of the orientation process.
		All employees are required to review and confirm compliance with Melcor's policies annually, including the Business Code of Conduct.
i	ii. provide a cross-reference to any material change report that pertains to any conduct of a director or executive officer that constitutes a departure from the code	The Board has not granted any waiver of the Code of Conduct nor has a material change report been required or filed pertaining to the conduct of a director or executive officer.
(b)	Describe any steps the Board of Directors takes	Melcor's Business Code of Conduct outlines the Company's conflict of interest guidelines.
	to ensure directors exercise independent judgment in considering transactions and agreements in respect of which a director or executive officer has a material interest.	If a director has a material interest in a specific topic, they are not permitted to be present when the matter is discussed or voted upon. Care is taken to ensure all director conflicts are documented in the meeting minutes.
(c)	Describe any other steps the Board of Directors takes to encourage and promote a culture of ethical business conduct.	Ethical business conduct is a constant focus of the Board. Board members are encouraged to interact with employees and members of the management team. The Board encourages senior management to promote ethical conduct among all employees.

Cor	porate Governance Guideline	Comments	
6.	Nomination of Directors		
(a)	Describe the process by which the Board of Directors identifies new candidates for Board of Directors nomination.	The Corporate Governance and Compensation Committee is responsible for identifying new candidates for recommendation to the Board. The Committee considers the composition of the Board and prepares recommendations for director nominees. This process is performed in consultation with the Executive Chairman, CEO and directors.	
(b)	Disclose whether the Board of Directors has a nominating committee composed entirely of independent directors.	The Corporate Governance and Compensation Committee is responsible for director nominations and is composed entirely of independent directors.	
(c)	If the Board of Directors has a nominating committee, describe the responsibilities, powers and operation of the nominating committee.	The Corporate Governance and Compensation Committee is responsible for director nominations.	
		See Appendix B: Corporate Governance and Compensation Committee Charter and the Corporate Governance and Compensation Committee report on page 19 of this information circular for additional information.	
7.	Compensation		
(a)	Describe the process by which the Board of Directors determines the compensation for the issuer's directors and officers.	The Corporate Governance and Compensation Committee is responsible for reviewing and approving the compensation of all executive officers of Melcor, including general salary structure and short- and long-term incentive programs and bonuses. The Committee also discusses personnel and human resource matters, including recruitment and management succession plans.	
		See Compensation Discussion and Analysis contained in this information circular for additional information.	
(b)	Disclose whether the compensation committee composed entirely of independent directors.	The Corporate Governance and Compensation Committee is composed entirely of independent directors.	
(c)	If the Board of Directors has a compensation committee, describe the responsibilities, powers and operation of the compensation committee.	The Corporate Governance and Compensation Committee is responsible for reviewing the compensation levels of senior management, for succession planning and for providing advice to the Board with respect to oversight of compensation and governance matters.	
		See Appendix B: CGCC Charter and the Corporate Governance and Compensation Committee report contained in this information circular for additional information.	
8.	Other Board Committees		
oth noi	he Board of Directors has standing committees er than the audit, compensation and minating committees, identify the committees d describe their function.	The Board has no other Committees.	
9. Assessments			
con ass con con	close whether or not the Board of Directors, its nmittees and individual directors are regularly essed with respect to their effectiveness and ntribution. If assessments are regularly iducted, describe the process used for the essments. If assessments are not regularly	The Corporate Governance and Compensation Committee has the responsibility for assessing the Board's effectiveness as a whole. A periodic self-assessment is conducted with the findings reported to the full Board. The assessment process examines the effectiveness of the Board as a whole and specifically reviews areas that the Board members believe could be improved to ensure the continued effectiveness of the Board in the execution of its responsibilities.	
con sati con	nducted, describe how the Board of Directors isfies itself that the Board of Directors, its nmittees, and its individual directors are forming effectively.	An assessment of each individual director is not performed.	

Appendix A | Mandate of the Board of Directors

Introduction

The primary responsibility of the board of directors ("**Board**") of Melcor Developments Ltd. (the "**Company**") is to oversee the management of the business and to pursue the best interests of the Company. The Board has plenary power and exercises overall responsibility for the management and supervision of the affairs of the Company.

Board Size and Criteria

Pursuant to the Articles of the Company, the Board must consist of at least 5 directors or no more than 25 directors. A majority of the directors of the Board shall be independent within the meaning of National Instrument 52-110 *Audit Committees*. There is no maximum age restriction for a person to be eligible to be nominated as a director.

Board Meetings

In order for the Board to transact business, a majority of the directors must be present, and a majority of those present must be resident Canadians. The Board shall meet on a regular basis and shall schedule a sufficient number of meetings (whether in person or by teleconference) to carry out its mandate, which shall occur at least once each quarter. The Board shall have an *in camera* session at each Board meeting with only independent directors present.

Reports from Committees/Subsidiaries

Unless waived by the Board, each committee chair shall provide a report to the Board on material matters considered by the committee at the first Board meeting after the committee's meeting. Each board of a material subsidiary that does not have the same directors as the Board shall provide a report to the Board on material matters considered by the subsidiary board at the first Board meeting after the subsidiary's meeting.

Chairman

The Board shall appoint a Chairman of the Board who shall have responsibility to ensure that the Board discharges its duties and responsibilities.

Lead Director

In the event the Chairman of the Board is not independent, the independent members of the Board shall appoint a Lead Director. The Lead Director will chair the meetings of the independent directors and assume other responsibilities as the Board may designate from time to time.

Outside Advisors

The Board shall have the authority to retain, at the Company's expense, independent advisors and consultants to advise the Board as it determines necessary to carry out its duties and to fix the remuneration of such advisors and consultants. The Board may request any officer or employee of the Company, or the Company's internal or external auditors or legal counsel to attend a meeting of the Board or to meet with any directors of, or consultants to, the Board.

Governance

The Board has responsibility for developing the Company's approach to governance issues although the Governance Committee plays a key role by recommending and reporting on governance issues, including ethical conduct, to the Board. The Board may delegate specific governance issues to other committees of the Board. The Board is responsible for establishing the appropriate procedures to ensure that the Board, Board committees and individual directors can function independently of management.

General Duties

It is the duty of the directors of the Company to manage, or supervise the management of, the business and affairs of the Company. In exercising his or her duties, every director shall act honestly and in good faith with a view to the best interests of the Company and exercise the care, diligence and skill that a reasonably prudent person would exercise in similar circumstances. Each director shall also comply with the provisions of the *Canada Business Corporations Act*, and the By-laws of the Company.

Directors' Duties and Responsibilities

The Board has responsibility for stewardship of the Company, including:

- to the extent feasible, satisfying itself as to the integrity
 of the Chief Executive Officer (the "CEO") and other
 executive officers (as defined in National Instrument 51102 Continuous Disclosure Obligations) and that the CEO
 and other executive officers create a culture of integrity
 throughout the organization;
- adopting a strategic planning process and approving, on at least an annual basis, a strategic plan which takes into account, among other things, the opportunities and risks of the business;

- the identification of the principal risks of the Company's business, and ensuring the implementation of appropriate systems to manage these risks;
- overseeing succession planning (including appointing, training and monitoring senior management);
- adopting a communication and disclosure policy for the Company;
- overseeing the Company's internal control and management information systems;
- developing the Company's approach to corporate governance, including developing a set of corporate governance principles and guidelines that are specifically applicable to the Company; and
- reviewing and disclosing, no less than annually, measures for receiving feedback from stakeholders.

In addition to the above, the Board shall:

- with the assistance of the Corporate Governance and Compensation Committee, review and ratify the employment, appointment, grade levels and compensation of the top five executive employees of the Company, and approval all senior officer appointments;
- with the assistance of the Corporate Governance and Compensation Committee, develop a position description for the CEO, which together with other board approved policies and practises, should provide for a definition of the limits to management's responsibilities, and approve the objectives of the Company to be met by the CEO;
- with the assistance of the Corporate Governance and Compensation Committee, ensure the performance of the CEO is evaluated at least annually;

Appendix B | Corporate Governance & Compensation Committee Charter

The term "Company" refers to Melcor Developments Ltd., and the term "Board" refers to the board of directors of the Company.

PURPOSE

The Corporate Governance and Compensation Committee (the "**Committee**") is a standing committee appointed by the Board. The Committee is responsible for overseeing and assessing the functioning of the Board and the committees of the Board and for the development, recommendation to the Board, implementation and assessment of effective governance principles.

The Committee's responsibilities include oversight of director and Company officers, the Company's human resource strategies, programs and policies, including employee remuneration and compensation, together with oversight of the evaluation of management of the Company. In addition, the Committee will review and/or approve any other matter specifically delegated to the Committee by the Board and undertake on behalf of the Board such other governance initiatives as may be necessary or desirable to enable the Board to provide effective governance for the Company and contribute to the success of the Company.

COMPOSITION AND PROCEDURES

In addition to the procedures and powers set out in any resolutions of the Board, the Committee will have the following composition and procedures:

1. Composition

The Committee shall consist of no fewer than three members. Each member of the Committee shall be an "independent" director (in accordance with the definition of "independent director" from time to time under the requirements or guidelines for corporate governance committee service under applicable securities laws and the rules of any stock exchange on which the Company's common shares are listed for trading).

2. Appointment and Replacement of Committee Members

The members of the Committee shall be elected by the Board annually and each member of the Committee shall hold office as such until the next annual meeting of shareholders of the Company after his or her election or until his or her successor shall be duly elected or qualified. Any member of the Committee may be removed or replaced by the Board and shall automatically cease to be a member of the Committee upon ceasing to be a director. The Board may fill vacancies on the Committee by election from its independent members. The Board shall fill any vacancy if the membership on the Committee is less than three directors. If and whenever a vacancy shall exist on the Committee, the remaining members may exercise all its powers so long as a quorum remains in office.

3. Meetings

Committee meetings are held as required. Committee meetings may be called by the Committee chair or by a majority of the Committee members. At any meeting of the Committee, a quorum

of at least two committee members must be present for the Committee to exercise any of its powers.

4. Professional Assistance

The Committee may retain special legal, accounting, financial or other consultants to advise the Committee at the Company's expense including any search firm or any compensation consulting firm.

5. Review of Charter

The Committee will periodically review and reassess the adequacy of this Charter as it deems appropriate and recommend changes to the Board. The Committee will periodically evaluate its performance with reference to this Charter. The Committee will approve the form of disclosure of this Charter, where required by applicable securities laws or regulatory requirements, in the annual proxy circular or annual report of the Company.

6. Delegation

The Committee may delegate from time to time to any person or committee of persons any of the Committee's responsibilities that lawfully may be delegated.

7. Reporting to the Board

The Committee will report through the Committee Chair to the Board following meetings of the Committee on matters considered by the Committee, its activities and compliance with this Charter.

SPECIFIC MANDATES OF THE COMMITTEE

The Committee shall, subject to and consistent with the Bylaws of the Company and any other applicable governance document, shall in respect of:

VIII. Operations of the Board

- (a) assess the needs of the Board with respect to the conduct of the affairs of the Board, including:
 - i. the size of the Board;
 - ii. the frequency and location of Board and committee meetings;
 - the availability, relevance and timeliness of discussion papers, reports and other information required by the Board;
- (b) recommend at the first meeting of the Board following each annual meeting, the allocation of directors to each of the Board committees and thereafter, where a vacancy occurs at any time in the membership of any Board committee, recommend a particular director to the Board to fill such vacancy;
- (c) oversee continuing education for all directors in respect to the Company;

IX. Governance

- review periodically the Company's approach to governance issues;
- (b) review periodically the mandate for the Board and the positions description for the Executive Chairman, the Executive Vice-Chairman, the Chief Executive Officer, the Lead Director and the Board Committee Chairs of the Company;
- (c) review periodically the charters of the committees of the Board and, where appropriate, make recommendations thereon including changes in the role, size, composition and structure of the committees;
- (d) conduct periodic surveys of directors with respect to their views on the effectiveness of the Board, each committee of the Board and its Chair and individual directors;
- (e) recommend policies regarding succession of the Executive Chairman, CEO and CFO of the Company;
- (f) assess the effectiveness and review the performance of the Board as a whole and each committee of the Board, including the Committee and the Executive Chairman, CEO and CFO of the Company;
- review the Company's director qualification criteria including the number of boards on which directors may sit, director tenure, retirement and succession;
- review and approve an individual director's request to engage an outside advisor at the expense of the Company;

X. Board Composition and Director Nominations

- (a) review periodically the competencies, skills and personal qualities required of directors in order to add value to the Company, in light of:
 - the activities of the Company and the nature of its investments;
 - ii. the need to ensure that a majority of the Board is comprised of individuals, each of whom meets the requirements set out under the heading "COMPOSITION AND PROCEDURES – 1. Composition" above;
 - iii. any other governance agreements to which the Company is a party;
 - iv. the Company's governance guidelines;
- (b) review the competencies, skills and personal qualities of each existing director or director nominees, and the contributions made by the director to the effective operation of the Board and any significant change in the primary occupation of the director;
- ensure director nominees understand the demands and expectations of a director of the Company and the role of the Board and its committees;

- in consultation with the Board, the Executive Chairman, the CEO and management, identify qualified individuals and recommend to the Board the new director nominees for the next annual meeting of shareholders;
- (e) oversee an orientation program to familiarise new directors with the business and operations of the Company including the reporting structure, strategic plans, significant financial, accounting and risk issues and compliance policies, management and the external auditors;

XI. Director Protection

- (a) review periodically the directors and officers insurance policy applicable to the Company and make recommendations for its renewal or amendment or the replacement of the insurer;
- administer all policies of or agreements by the Company with respect to the indemnification by the Company of directors and officers, if any, of the Company;

XII. Director, Officers and Employee Compensation

- (a) review periodically director and officer compensation and the compensation terms that adequately reflect the responsibilities being assumed by directors/officers, and committee chairs and members:
- (b) review and recommend to the Board the employment, appointment, and compensation arrangements of the Executive Chairman, Executive Vice-Chairman and CEO of the Company
- (c) in conjunction with the CEO, review and recommend to the Board the employment and appointment of the top executives of the Company and approve their compensation arrangements, and make changes in these arrangements upon annual reviews of their performance;
- (d) oversee the evaluation of the Company's CEO;
- (e) review the CEO's annual evaluation of the performance of the management committee and key managers of the Company, and approve the CEO's recommendations with respect to compensation, incentive compensation plans and equitybased plans to be provided to such employees;
- review and administer equity compensation plans of the Company for the benefit of employees of the Company and its subsidiaries;
- (g) review and approve corporate goals and objectives relevant to Executive Chairman, Executive Vice-Chairman and CEO compensation, evaluate the Executive Chairman, Executive Vice Chairman and CEO's performance in light of those goals and objectives, and make recommendations with respect to the Executive Chairman, Executive Vice Chairman and CEO's compensation level based on this evaluation;

XIII. Reporting and Disclosure Requirements

- (a) review and approve the annual corporate governance report to be made in either the annual report to the Company's shareholders or the proxy circular prepared in connection with the Company's annual meeting describing the corporate governance practices of the Company with reference to the reporting requirements of the Toronto Stock Exchange or other applicable securities law requirements;
- (b) review and approve the executive compensation disclosures to be made in the proxy circular prepared in connection with the Company's annual meeting;
- (c) review the "Insider Trading Policy" of the Company;
- (d) review at least annually the "Code of Business Conduct" of the Company;
- (e) review at least annually the "Whistleblower Policy" of the Company;
- (f) review at least annually the "Mandate of the Board of Directors" of the Company;
- (g) review at least annually the position description for the Executive Chairman, Executive Vice-Chairman, CEO, Lead Director, and Board committee chairs of the Company;
- (h) review at least annually the "Audit Committee Charter";
- review at least annually compliance with any governance agreements; and

XIV. Other Items

(a) review periodically legislation applicable to the operation of the Company's business.

Appendix C | Position Descriptions

Executive Chairman

A key responsibility of the Executive Chairman of the Board of Directors, in addition to his responsibilities as a senior member of the executive management team of the Corporation, is to provide leadership to the Board to enhance Board effectiveness. The Board has ultimate accountability for supervision of the management of the Company. Critical to meeting this accountability is the relationship between the Board, management, shareholders and other stakeholders. The Executive Chairman, as the presiding member, must oversee that these relationships are effective, efficient and further the best interests of the Corporation.

The Executive Chairman reports to the Board.

The Executive Chairman shall:

- Chair all meetings of the Board of Directors and shareholders;
- Lead the Board in ensuring that the Board assumes its duties and responsibilities for the stewardship of the Corporation as set out in the Corporate Governance Guidelines as approved by the Board, the constating documents of the Corporation and corporate law;
- Ensure, in cooperation with the CEO and the Board, that there
 is an effective succession plan in place for the CEO position and
 the other senior management positions of the Company;
- Assist the Chief Executive Officer and other members of the senior management team in the short and long range planning activities of the Corporation including the acquisition and growth strategies;
- Ensure the development, on an annual basis, of the corporate objectives which the Chief Executive Officer is responsible for meeting, for the review and approval of the Board;
- Establish the agenda for meetings of the Board in conjunction with the Chief Executive Officer, and ensures the proper and timely flow of information to the Board sufficiently in advance of the meetings;
- Act as a liaison between the Corporation's management and the Board where and if required;
- In conjunction with the Chief Executive Officer, represent the Corporation before its stakeholders, including shareholders, managers and employees, the investment community, the industry and the public;

- Undertake the lead on any corporate governance matter that the Board may request from time to time;
- Develop and maintain a good working relationship between the office of the Executive Chairman, the President and CEO, and the Board to assure open communications, cooperation, interdependence, mutual trust, respect, and commonality of purpose;
- Take steps to foster the Board's understanding of its responsibilities and boundaries with management;
- Establish any other procedures to govern the effective and efficient conduct of the Board's work; and
- Carry out other duties as requested by the Board.

Executive Vice Chairman

The key responsibility of the Executive Vice Chairman of the Board of Directors in addition to his designated responsibilities is to provide support to the Executive Chairman and to perform such duties as the Executive Chairman may delegate.

The Executive Vice Chairman reports to the Executive Chairman.

The Executive Vice Chairman shall:

- Perform chair responsibilities when the Executive Chairman cannot be available;
- Participate as a member of the Investment Committee;
- Assist the Executive Chairman, CEO, President and other members of senior management team in the short and long term planning activities of the Corporation including the acquisition and growth strategies;
- Provide support to the Executive Chairman, CEO, President and the Board to assure open communication, cooperation, interdependence, mutual trust, respect and commonality of purpose;
- When appropriate and at the direction of the Executive Chairman, provide assistance and act as a resource to senior management; and
- At the request of the Executive Chairman, attend and participate in any Board Committee or Management Committee meetings.

Lead Director

The Executive Chairman of the Corporation is not independent due to his role as a member of the senior management group of the Corporation. Therefore, in keeping with the spirit and intent of good corporate governance and following the recommendations of the corporate governance guidelines set out by the Canadian Securities Administrators, the Board has appointed one of its independent directors to fill the role of Lead Director.

The following outlines the duties and responsibilities of the Lead Director:

- Develop the agenda for the Executive Sessions of the Board (i.e. without management present), with such sessions to be held at least 2 times each year, or as required or deemed necessary, and to chair such Sessions;
- Act as a liaison between the Corporation's management and the Board where and if required;
- Ensure the Board is carrying out its responsibilities in accordance with good governance practices, the constating documents of the Corporation, the approved corporate governance guidelines and that the Board is enabled to carry out its duties as prescribed and under the law.
- Consider any other appropriate structures and procedures to ensure that the Board can function independently of management; and
- Undertake the lead on any other corporate governance matters that the Board may request from time to time.

Corporate Governance & Compensation Committee Chair

The prime responsibility of the Chairman of the Corporate Governance & Compensation Committee ("CGCC") is to provide leadership to the CGCC to ensure its effectiveness. Critical to meeting this accountability is ensuring that the Corporation has in place an appropriate and effective system of corporate governance.

The Chairman of the CGCC shall:

- Set the tone for the work of the CGCC:
- Set the agenda and chair CGCC meetings, and ensure distribution of meeting materials and minutes;
- Oversee the logistics of the committee's operations and ensure compliance with the approved terms of reference of the CGCC;
 and
- Report to the full Board on the decisions and recommendations of the CGCC.

Chief Executive Officer

The Chief Executive Officer (CEO) reports to the Board of Directors. The duties and responsibilities of the position include, but are not limited to, the following:

- Develop and recommend to the Board a long-term strategy and vision for the Corporation that leads to the creation of shareholder value;
- Develop, on an annual basis, the corporate and personal objectives for which the CEO will be held accountable, for the review and approval of the Board;
- Foster a corporate culture that promotes ethical practices, encourages individual integrity, and fulfils social responsibility;
- Maintain a positive and ethical work climate that is conducive to attracting, retaining, and motivating a diverse group of topquality employees at all levels;
- Assemble and lead an effective and efficient organization that is capable of meeting the Corporation's objectives; ensuring that corporate policies are understood and are properly interpreted and administered by the organization;
- Consistently strive to achieve the company's financial and operating goals and objectives, as recommended to and approved by the Board;
- Ensure that the Company has an effective management team below the level of the CEO, and has an active plan for its development and succession;
- In conjunction with the Executive Chairman, to represent the Corporation before its stakeholders, including employees, customers, shareholders, the investment community, the industry and the public.